

# CHAPTER I

## GLEN DOW ACADEMY OF HAIR DESIGN AND SALONS GENERAL SCHOOL & ADMISSION INFORMATION

**Jennifer von Doehren  
& Glen Dow**  
CEO

**Sandy Hobbs**  
Operations Specialist

**Cathy Dicks**  
Staff Accountant

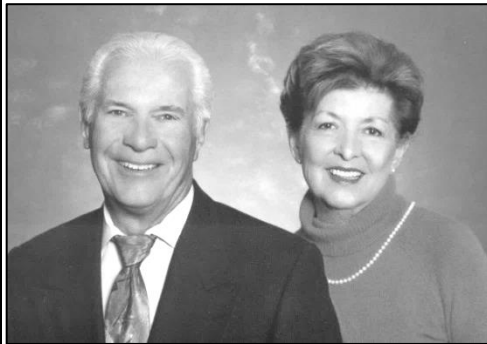
**Dylan Fisher**  
Financial Aid Director & VA  
Person of Contact

**Julia Hill**  
Records Management /  
Secondary VA Point of Contact

**Melissa Wilson**  
Admissions Specialist

**Kathy Cooper**  
Front Desk Manager

**Shawna Martin**  
Instructor of all Courses  
Curriculum Coordinator



**Glen & Betty Dow - Founders**

**Kerri Ivie**  
Instructor of Esthetics, Master  
Esthetics and Cosmetology

**Kathy Fontana**  
Instructor of Cosmetology,  
Manicuring, & Esthetics

**Misty Perlman**  
Instructor of Cosmetology &  
Manicuring

**April Dawn Parker**  
Instructor of Cosmetology

**Maddie Poehler**  
Instructor of Cosmetology

**Dani Wiyrick**  
Instructor of Esthetics

**Mary Jo McNutt**  
Instructor of all Courses



# Administration, Staff and Faculty Glen Dow Academy of Hair Design and Salons

## School Management/Administrative Staff:

**Martin Dow**  
*Owner*

**Glen E. Dow**  
*Founder and Former President*

Glen E. Dow has been a licensed Cosmetologist since 1956. He is a member of the National Cosmetologists Association, Washington State Hair Fashion Committee, and the Inland Empire Cosmetologists Association. He has been an instructor since 1968. Mr. Dow has won many hairstyling awards including Washington State Hair Fashion Committee's coveted Emerald Award. He is also the past president of the Inland Empire Cosmetology Association.



**Sandy Hobbs**  
*Operations Specialist*



**Cathy Dicks**  
*Staff Accountant*



**Dylan Fisher**  
*Financial Aid Director  
& VA Person of Contact*



**Julia Hill**  
*Records Management &  
Secondary VA PoC*



**Melissa Wilson**  
*Admissions Specialist*



**Kathy Cooper**  
*Front Desk Manager*

## Maintenance & Janitorial Staff:



**Dean Barnett**  
*Facilities Technician*



**Mariah Johnson**  
*Administrative Assistant  
/ Janitorial*



## Instructional Staff



### **Shawna Martin – Instructor of All Courses / Curriculum Coordinator**

*Licensed Instructor, Cosmetologist, Master Esthetician, and Manicurist*

Shawna has worked in the beauty industry since 2000, across various local salons and spas. She maintains licenses in Cosmetology, Manicuring, Esthetics, Master Esthetics and Instructor. She attended SCC for Manicuring and Esthetics in 1999, received her instructor license from Total Cosmetology in 2013, trained to become a Master Esthetician at Glo Med Spa in 2014 and returned to Total Cosmetology in 2016 to earn her Cosmetology license.

Along with her position as Instructor of our Manicuring and Instructor courses at Glen Dow Academy, as well as Curriculum Coordinator for all our courses, she continues to be an active working professional in the industry. She is passionate about instructing and is excited to pass down the valuable knowledge and experience she has gained as veteran of the industry. She holds a position as the Manicuring Seat on the Washington State Cosmetology Advisory Board!



### **Kerri Ivie – Instructor of Esthetics, Master Esthetics and Cosmetology**

*Licensed Instructor, Cosmetologist, and Master Esthetician*

Kerri has 25 years of experience in the field of Cosmetology and Esthetics. She received her education in Seattle, WA at Gene Juarez Academy. She maintains instructor/operator licenses in both Washington and Idaho. Kerri instructed Cosmetology and Esthetics for Glen Dow Academy in the mid to late 90's. For the next 15 years Kerri instructed Esthetics for Community Colleges in both Washington and Idaho.

Kerri has salon experience with popular Esthetics techniques including microderm, micro current, light therapy, chemical peels, microneedling, dermaplaning, lash extensions and full body waxing. She also has experience working with several product companies, including Dermalogica, Sanitas, Osmosis, Knutek, Epicuren, Eminence, Skin for Life, Prescription Plus and Jane Iredale to name a few.



### **Kathy Fontana – Instructor of Cosmetology, Manicuring, & Esthetics**

*Licensed Instructor, Cosmetologist, Manicurist, and Esthetician*

Kathy received her education as a Cosmetologist and Instructor from Glen Dow Academy. She attended GDA after high school in 1975 and received her instructor's license in 1984. Kathy has had a continued passion for the hairdressing industry since attending beauty school, becoming a salon owner, platform artist, instructor, and participating in multiple competitions. She has competed locally and internationally, including the World Congress Hair Competition in London England. Kathy was employed by Glen Dow Academy as a manager and stylist at Glen Dow's salon, The Americana. Kathy is also a licensed Esthetician and Manicurist, has acquired an AAS from Spokane Falls Community College, as well as a BA of Interior Design from Washington State University. Ms. Fontana enjoys sharing her many years of knowledge with the students at Glen Dow Academy and feels that the beauty industry is not a job to her, because she enjoys it so much.



### **April Dawn Parker – Instructor of Cosmetology**

*Licensed Instructor and Cosmetologist*

April was initially licensed in Cosmetology in 2000 and spent 8 years working as a Cosmetologist before deciding to earn her instructor license in 2008. She is passionate about giving young artists the key to a beautiful career as part of our Instructional Staff. Her goal is to make their journey a joyful one, both in their Cosmetology education and their future careers.



**Misty Perlman – Instructor of Cosmetology**  
*Licensed Instructor and Cosmetologist and Manicurist*

Misty has been in the cosmetology industry since 1989. She attended beauty school near Chicago while still in high school. Misty has worked in various salon settings, has extensive salon management experience, and owned a salon for 10 years.

After moving to Spokane in 2014 with her husband and daughter, Misty decided to pursue a career in education and earned her instructor license at Paul Mitchell. She joined the Glen Dow team in November of 2019 and looks forward to sharing her knowledge and enthusiasm with our future students.



**Maddie Poehler – Instructor of Cosmetology**  
*Licensed Instructor and Cosmetologist*

Maddie is a licensed cosmetologist in Idaho and has her cosmetology and instructors license in WA. She went to school in Rexburg, Idaho and worked in a variety of salon settings, and still does at the JCPenney salon on the weekends. She moved to Spokane in 2020 and got her instructors license to teach like her grandmother did. She grew up in the industry and is very knowledgeable about the cosmetology curriculum and industry. Miss Maddie loves to inspire her students like her instructors and family did for her. She keeps up on her continuing education and being the best instructor possible for her students.



**Dani Wiyrick – Instructor of Esthetics**  
*Licensed Instructor and Esthetician and Manicurist*

Dani is a Glen Dow Academy Alumni. She completed both the Manicure program and the Esthetics programs in 2010. From there she became an artist and makeup artist for four seasons at Scarrywood. Her professional special effects makeup has allowed her to do photo shoots, commercials, movies, music videos, bands, fashion shows and even theater at the Spokane Civic. Dani's work experience also has been in waxing and skincare treatments before the pandemic. In 2019 she returned to school to get her Master Esthetician License and Instructor License. Miss Dani has a passion to create an exciting learning environment as the mentors have shared with her.



**Mary Jo McNutt – Instructor of all Courses**  
*Licensed Instructor, Cosmetologist, Master Esthetician, and Manicurist*

Mary Jo graduated from Glen Dow Academy in 1984 as a fully licensed Cosmetologist, Barber, Manicurist, and Esthetician. She returned in 2000 for her instructors' course and license. She was employed by Glen Dow Academy from 1984 to 1986 as a stylist at The Americana Salon in Spokane WA. As well as being employed as an instructor here at Glen Dow Academy from 2001-2011. Mary Jo has worked at other beauty schools and various salons in the past, as well as continuing her education through extended educational seminars. Ms. McNutt returned to instruct Cosmetology at GDA in December 2016.

# ADMINISTRATIVE STAFF DIRECTORY

Our Administrative staff members are happy to answer any questions relating to their departments. To get in contact with us, simply call Glen Dow Academy at **(509) 624-3244**, and then dial the extension of the office you are attempting to reach. If we are not readily available to take your call, please allow anywhere from one to two days for a response. We thank you for your patience!

- **Academic advising and enrollment**: Please contact the Admissions Office (ext. 2)
- **Financial aid and financial advising**: Please contact the Financial Aid Office (ext. 3)
- **Billing and account balances**: Please contact the Bookkeeping Office (ext. 4)
- **Transcripts and other student records**: Please contact the Records Office (ext. 7)

Office	Extension	Contact in Office / Title
Front Desk	1	Kathy Cooper / Front Desk Manager
Admissions Office	2	Misty Perlman / Admissions Specialist
Financial Aid Office	3	Dylan Fisher / Financial Aid Director & VA Person of Contact
Bookkeeping Office	4	Cathy Dicks / Staff Accountant
Operations Office	5	Sandy Hobbs / Operations Specialist
Records Office	7	Julia Hill / Records Management & Secondary VA PoC



## **GLEN DOW ACADEMY OF HAIR DESIGN AND SALONS**

### **Mission Statement**

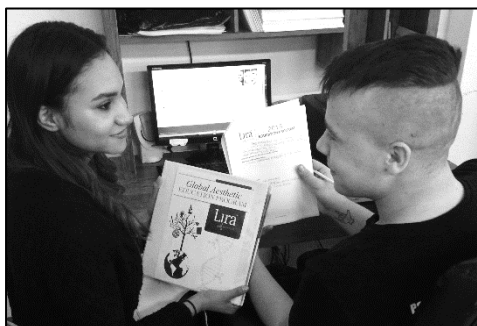
**The Glen Dow Academy of Hair Design and Salons was formed in 1969 to provide students and the community with an excellent level of service in the beauty industry. It is our mission to provide quality Cosmetology, Esthetics, Master Esthetics, Manicuring, and Instructor education that prepares the graduate for licensure and professional job entry.**

**We are dedicated to student success by enriching lives and cultivating professions through innovative, personalized education in an environment that inspires creativity and growth. We prepare students to excel in the industry by offering up to date education in customer service, business skills and fiscal responsibility necessary for success in the workplace.**

**The Glen Dow Academy of Hair Design and Salons is dedicated to maintaining the highest standards in education by anticipating and responding to the ever-growing needs of our industry.**

#### **ALL STAFF MEMBERS ATTEND BEAUTY AND EDUCATION SHOWS, CLINICS, CONTESTS, AND DEMONSTRATIONS AS A CONTINUING EDUCATIONAL PROCESS:**

2003	Master Educator Training, Portland, OR	2007	Midwest Hair Show, Chicago, IL
2003	Midwest Hair Show, Chicago, IL	2007	Trendz Zoom, Cancun, IL
2004	Midwest Hair Show, Chicago, IL	2008	N. America Esthetics Conf., Vancouver, BC
2004	Goldwell Education, Baltimore, MD	2011	NACCAS Conference, Arizona
2005	Midwest Hair Show, Chicago, IL	2011	AACS Convention, Las Vegas
2005	International Beauty, New York, NY	2012	Nuts & Bolts, Arizona & Texas
2005	Nail Pro, Atlanta, GA	2012	International Beauty Show, Los Angeles
2005	Student Day of Success, Portland, OR	2013	NAB Owner Conference
2006	Nat'l Cosmo School Instructor Summit, MD	2014	AACS Convention, Nuts and Bolts
2006	Las Vegas Hair Show, Las Vegas, NV	2015	Keratin Complex Smoothing, Sam Brocato
2006	Esthetics Spa Conference, Las Vegas, NV	2016	NIMA-Adv. Esthetics-Laser
2007	Las Vegas Hair Show, Las Vegas, NV	2017	Master Educator Igniting Ex. Performance
2007	Esthetics Spa Conference, Las Vegas, NV	2017	NACCAS Conf./Training Salt Lake City
2007	Nat'l Cosmo School Instructor Summit, MD	2017	DL Roope -Exam Symposium, Seattle



## FOUNDING OF GLEN DOW ACADEMY OF HAIR DESIGN AND SALONS

*Then*



The Glen Dow Academy of Hair Design and Salons was founded in 1969 under the guidance of GLEN E. DOW. Glen Dow Academy has been located in its own building since September 1984, and provides facilities which are modern and progressive for the beauty school industry.

*Now*



Glen Dow Academy helps students meet an industry-wide need for thoroughly trained beginning cosmetologists who can survive the competitive employment challenges of today's business world. It was with these purposes in mind that Glen Dow Academy was founded. In the interest of fulfilling that mission, courses include training in Advanced Design, Retail Product Knowledge, People Skills, and Business Management where applicable. Glen Dow Academy offers Cosmetology, Manicuring, Esthetics, Master Esthetics, and Instructor courses.

### ACCREDITATION:

The Glen Dow Academy of Hair Design and Salons is accredited by the National Accrediting Commission of Career Arts and Sciences (NACCAS). The National Accrediting Commission of Career Arts & Sciences is recognized by the United States Department of Education as a national accrediting agency for postsecondary schools and departments of cosmetology arts and sciences, and massage therapy. Glen Dow Academy has been accredited by NACCAS since September 1970.



**NACCAS Address:**  
3015 Colvin Street,  
Alexandria, VA 22314

**Phone:** 1 (703) 600-7600

### LICENSING:

The academy is licensed by the State of Washington. To contact, call (360) 664-6626 - or mail to the following address: Business and Professions Division, Cosmetology Section, Box 9026, Olympia, WA 98507-9026.

### VETERANS BENEFITS APPROVAL STATEMENT:

Selected programs of study at Glen Dow Academy are approved by the Workforce Training and Education Coordinating Board's State Approving Agency (WTECB/SAA) for enrollment of those eligible to receive benefits under Title 38 and Title 10, USC. Veteran applicants or students whose VA payments to the school are pending will not be prevented from enrolling, will not have any late fees charged, will not be required to secure alternative or additional funding, and will not be denied access to any resources provided to other students.

### AVAILABLE AREA OF SPACE:

The Glen Dow Academy of Hair Design and Salons occupies approximately 9,500 square feet of space on the street floor, 1,523 square feet on the mezzanine level, 5,000 square feet of training space on the second floor, and another 5,000 square feet on the 3<sup>rd</sup> level. This includes a waiting room, clinics, restrooms, adequate storage lockers, six (6) practical classrooms, visual-aid room, waxing rooms, facial room, nail room, pedicure room, dispensary, supply room, library, auditorium/student lounge, laundry, and offices.

**Maximum class sizes are:** Cosmetology-20, Esthetics-20, Master Esthetics-20, Manicuring-15, and Instructor-5. The Student to teacher ratio is 20 students or less per instructor.

## **PARKING AND TRANSPORTATION INFORMATION:**

Glen Dow Academy maintains an on-campus parking lot for **client use only**. Parking passes can be obtained from Diamond Parking Corporation, who operates many of the parking lots in downtown Spokane, including those closest to the Glen Dow Academy campus. The Spokane Intermodal Center located one block from Glen Dow Academy has parking for \$3 a day. There are also many street-side parking meters throughout downtown Spokane, including roughly 40 all day meters within four blocks of the school, costing approximately \$3 daily.

For students who rely on public transportation, Spokane Transit Authority (STA) offers multiple different options for bus passes, including reloadable passes and 31-day passes. Glen Dow Academy is located just a few blocks away from the STA plaza in Downtown Spokane, making it easily accessible from most bus routes in the Spokane area.

**Students may request that Glen Dow Academy facilitate the purchase of their parking or bus passes, and have the cost of such passes charged to their student ledger each month.** This is a great option for students who do not have money available at the time that the pass is needed. For pricing information, students or applicants should contact the Admissions Office.

## **INTERNAL GRIEVANCE PROCEDURE:**

*Note: Nothing in this policy prevents the student from contacting the Department of Licensing at any time with a concern or complaint.*

Students and staff are encouraged to try to resolve any matters of dispute by discussing them with the student(s) and staff member(s) involved. If the matter cannot be resolved in this way, those with complaints may then submit an official grievance form with the Administrative Staff or owners of Glen Dow Academy of Hair Design and Salons. No grievance will be considered by management unless submitted in this manner, using the official form provided by the school. Official grievance forms may be obtained from the operations office.

### **Official grievances should include:**

1. A description or summary of the key points of the grievance, including as much specific information as possible. It is recommended that the description include dates, times, and all relevant information concerning the events leading up to the grievance submission.
2. A list of actions taken by the complainant to resolve the circumstances described, again including specifics such as dates, times, individuals involved, and the outcome as perceived by the complainant.
3. Any steps the complainant is personally willing to take to resolve the situation.
4. The specific resolution/s that the complainant is requesting.

A grievance committee comprised of School Management will meet with the complainant within fifteen (15) business days of receiving the written complaint. The meeting will be documented, and a copy of that documentation will be provided to the complainant and kept on file by Glen Dow Academy.

If a determination is not made by the conclusion of the meeting, the grievance committee will reconvene within three business days of that meeting and review the allegations to determine School Management's official response to the grievance.

- If more information is required from the complainant or other persons indicated as involved in the grievance, a letter outlining the additional information requested by the committee will be delivered to the appropriate party or parties.
- If no further information is needed, the grievance committee will make an official determination of response by School Management, whether action is taken by the school or the grievance is being dismissed and send a response letter to the complainant within fifteen (15) calendar days which details that determination.

**Only after all avenues described in this policy have been exhausted,** if the complainant considers the grievance to be unresolved, they are then permitted to submit a complaint with the National Accrediting Commission of Career Arts and Sciences (NACCAS), whose contact information is listed below.

**NACCAS Address: 3015 Colvin Street, Alexandria, VA 22314  
Phone: (703) 600-7600 [www.naccas.org](http://www.naccas.org)**





## GENERAL ADMISSION AND ENROLLMENT REQUIREMENTS

Cosmetology, Esthetics and Manicuring students may apply any day that the school is open prior to the following start dates:

Cosmetology - 1/4/23, 3/1/23, 5/3/23, 7/5/23, 9/6/23, 11/1/23

Esthetics\Master Esthetics - 1/4/23, 3/1/23, 5/3/23, 7/5/23, 9/6/23, 11/1/23

Manicuring - 1/4/23, 3/1/23, 5/3/23, 7/5/23, 9/6/23, 11/8/23

Instructor \* - 1/4/23, 3/1/23, 5/3/23, 7/5/23, 9/6/23, 11/1/23

*\*Applications for the Instructor course will be accepted according to Glen Dow Academy's ability to accept them.*

Qualifications for enrollment are:

1. The student must be at least seventeen (17) years of age.
2. Have proof of high school diploma or equivalent (General Education Development Test). Glen Dow Academy does not admit Ability-To-Benefit Students.
3. Complete Glen Dow Academy's application for school and a personal school interview.
4. Must take an entrance exam.
5. Must present photo ID.
6. Must have social Security Card with current last name.
7. Must submit a letter of interest stating why he/she wants to attend this course (100 words or less).
8. Instructor Course applicants must also provide a current WA State license in Cosmetology, Barbering, Manicuring, Hair Design, Esthetics or Master Esthetics

After a personal interview and tour of the campus is provided by the Glen Dow Academy Admissions Specialist, the applicant's credentials are studied for acceptability. This standard does exceed the requirements of the Washington State Statutes of the Cosmetology Law. All applications for enrollment will necessitate a \$100 application fee which becomes non-refundable upon acceptance of the application, except in the event that Glen Dow Academy ceases to offer the course prior to instruction beginning.

*(See Refund Policy item 1 and item 11 - Pages 26-27)*

### Re-Entry Policy:

Students are allowed to re-enter a program after withdrawing while retaining the hours they have already earned toward course completion, if the following requirements are met:

1. It has been less than three (3) years since the determined date of the student's withdrawal
2. Glen Dow Academy can be assured that any issues which may have caused the withdrawal will not pose further issues after the student has re-enrolled.
3. All other standard requirements for admission are met.

The school reserves the authority to require students to maintain a professionally acceptable appearance while they are enrolled and present on campus. Any necessary appearance adjustments should be made before arriving at the school, including clothing, makeup, nails, hairstyle, etc. Appearance should be conservative in nature, reflect cleanliness, professionalism, and be acceptable to the general public. Academy dress code is listed on page 17.

## **TRANSFER STUDENTS**

Glen Dow Academy may accept a transfer of student hours from other institutions in Washington State. Transfer student hours are defined as both attempted and completed hours for the purpose of determining when the allowable maximum time frame will be exhausted. SAP evaluation periods are based on actual contracted hours at the institution. Prior credit review is required for all VA beneficiaries.

1. Glen Dow Academy must receive final verified transcripts from the previous school.
2. The length of time between leaving and re-entry into Glen Dow Academy may not be more than three (3) years.
3. Glen Dow Academy may only take transfer hours from schools licensed in Washington State.
4. All students must start with a new class and receive basic training.
5. Students transferring from another institution in Washington State will be accepted with a mutual agreement between the student and Glen Dow Academy as to the creditable hours accepted according to Academy scale of credit.

Certified training hours expire three years after the last day of attendance. Any hours earned by a student that are more than three years old are considered by the department to be expired, and will not be considered valid towards initial licensure, whether those hours were earned at Glen Dow Academy or another institution in Washington State (WAC 308-20-090).

## **EQUIPMENT - TITLE/SECURITY INTEREST**

Title and possession of tools and equipment issued to students passes at the time of issuance, subject to security interest *as referred to below*\*. A security interest in all tools and equipment issued by the school is specifically retained until all enrollment fees, equipment fees, taxes, lab fees and tuition have been paid in full. After issuance, all tools and equipment are to be kept and maintained at the sole risk and expense of the student. Glen Dow Academy reserves the right to prohibit the removal of tools and equipment, without the specific permission of the school supervisor for such removal. For security reasons, large carryout bags may be searched before leaving the school to assist in eliminating missing equipment and supplies. Tools and equipment are made second-hand by student's use, and their salvage value is slight, if not redeemed by student upon withdrawal from the course. Any delinquent payments of any sort may result in the school exercising its right under the security interest granted above, until all sums owing to it have been paid in full. Upon receipt in full of all sums owing to the school, the security interest granted herein shall be released and satisfied.

**\*NOTE:** "Security interest" means that the school retains an interest/encumbrance against all tools and equipment issued as collateral, and security for the payment of all sums due and owing to the school.

## **SCHOOL CLOSURES DUE TO EXTENUATING CIRCUMSTANCES**

Students will receive notice via their student e-mail accounts when the school is closed due to snow, natural disaster, etc. Students can also check the following websites for posted school closures: [www.glendow.com](http://www.glendow.com) or [www.facebook.com](https://www.facebook.com) (search: Glen Dow Academy).

## HOURS OF OPERATION & SCHEDULE OPTIONS

**Cosmetology** full-time classes are held Monday through Friday, from 8:00 a.m. to 4:30 p.m. with a 30-minute lunch period and a 15-minute break. The students attend 7.75 hours each day for a possible weekly total of 38.75 hours. Part-time Cosmetology students may choose to attend Monday through Thursday or Tuesday through Friday, and may choose between attending 6 hours per day from 8:00 am to 2:45 pm (24 hours per week), or 6.5 hours per day from 8:00 am to 3:15 pm (26 hours per week)

**Manicuring, Esthetics, and Master Esthetics** full-time classes are held Monday through Friday, from 9:00 a.m. to 3:45 p.m. with a 30-minute lunch period and a 15-minute break. Full-time students attend six (6) hours each day for a possible weekly total of 30 hours. Part-time Manicuring, Esthetics, and Master Esthetics students may choose to attend Monday through Thursday or Tuesday through Friday, from 9:00 to 3:45 pm for a total of 24 hours each week.



**Instructor** full-time classes are held Monday through Friday beginning at 8:00 AM, with an option between three different possible full-time schedules (as listed below). Part-time classes will also begin at 8:00 AM, and consist of either a Monday through Thursday or Tuesday through Friday weekly schedule.

### Schedule options:

- Full-time – 8 hours per day, 40 hours per week for 15 weeks
- Full-time – 6 hours per day, 30 hours per week for 20 weeks
- Full-time – 6.5 hours a day, 32.5 hours per week for 18.5 weeks
- Part-time – 6 hours per day, 24 hours per week for 25 weeks

Break times are subject to the discretion of the school. If a student is unable to take a break, it will either be allowed at a later time or forfeited. Students must obtain instructor permission for breaks that are not at regular scheduled times. Student lunch periods are subject to change. Management will put forth an effort to compensate for missed lunch breaks if notified by the student on the same day.

The school may occasionally have additional hours available for training between 8 a.m. and 8:30 p.m. Eligibility will depend on which courses the **“special event”** (i.e. guest artists, manufacturer presentations) is applicable to. Such events are held solely at the school's discretion.

## STATEMENT OF NON-DISCRIMINATION

Glen Dow Academy does not discriminate on the basis of sexual orientation, age, race, color, religion, gender, sex or ethnic origin in admitting students and is prohibited from discrimination in such manner by law. This practice and requirement of non-discrimination also extends to employment by the school.

All prospective students of Glen Dow Academy have the right to see and review this School Catalog three (3) days prior to the date a student signs an Enrollment Agreement.



## **HOLIDAYS AND BREAKS**

Glen Dow Academy is open throughout the year, Monday through Friday from 8:00 a.m. to 4:30 p.m., apart from the following observed holidays and breaks:

New Year's Day  
Memorial Day  
Thanksgiving

Labor Day  
Independence Day  
Christmas Eve/Day

**Religious Holiday accommodations:** Glen Dow Academy will make good faith efforts to provide reasonable religious accommodations to students who have sincerely held religious practices or beliefs that conflict with a scheduled course requirement. Students who wish to request a religious accommodation of this type should make that request in writing and submit it directly to School Management with as much advance notice as possible. If granted, the student will not be charged for missed time due to their accommodation.

## **CLASS START DATE CALENDAR**

<b>Cosmetology</b>	<b>Manicuring</b>	<b>Esthetics</b>	<b>Master Esthetics</b>	<b>Instructor</b>
1/4/2023	1/4/2023	1/4/2023	1/4/2023	1/4/2023
3/1/2023	3/1/2023	3/1/2023	3/1/2023	3/1/2023
5/3/2023	5/3/2023	5/3/2023	5/3/2023	5/3/2023
7/5/2023	7/5/2023	7/5/2023	7/5/2023	7/5/2023
9/6/2023	9/6/2023	9/6/2023	9/6/2023	9/6/2023
11/1/2023	11/1/2023	11/1/2023	11/1/2023	11/1/2023

### **Textbooks Included – By Program:**

<b><u>Cosmetology</u></b>	Milady Cosmetology 14th Edition Bundle Goldwell Color Continuum
<b><u>Esthetics</u></b>	Milady Standard Esthetics 12 <sup>th</sup> Edition Bundle
<b><u>Master Esthetics</u></b>	Milady Standard Esthetics 12 <sup>th</sup> Edition Bundle Milady Advanced Esthetics 2 <sup>nd</sup> Edition Bundle
<b><u>Manicuring</u></b>	Milady Nail Technology 8th Edition Bundle
<b><u>Instructor</u></b>	Milady Master Educator 4th Edition



*Stop dreaming,  
Start doing!*

*Enroll at Glen Dow  
Academy today!*





# **CHAPTER II**

## **SCHOOL POLICIES**

### **TIME CLOCK POLICY:**

It is each student's responsibility to ensure, through proper use of the time clock system, as well communication with the Records Department and/or management, that their time clock entries accurately reflect their attended hours.

**1 ) Students are required to clock out whenever leaving campus or taking breaks**, and should clock back in only upon their return to training. Hours are only creditable to students when under supervision by their instructor.

**2 ) Students are not permitted to perform any personal activity while clocked in**—including but not limited to: Eating lunch, making phone calls, playing games that are not school related, or any other activity which is not directly involved in their training.

**3 ) Clocking hours while not under supervision of an instructor is considered “time clock fraud”**. If Glen Dow Academy management discovers that a student has willingly clocked hours that are not creditable, that student may be suspended or expelled as a result.

**4 ) If a student needs to leave the Glen Dow Academy campus** for any reason other than their scheduled breaks, they must first be released by their instructor, and notify the front desk.

**5 ) Our time clock utilizes a fingerprint scanning system to record entries**. If a student finds that their fingerprint is not being accepted by the scanner after multiple tries, it should be immediately reported to their instructor and communicated to the Records Department.

**6 ) Adjustments to Clock Entries:**

Students who wish to report a time clock discrepancy should submit a “Time Clock Adjustment Request” form to the Records Office. However, students are advised that failing to properly record their time can result in an infraction.

### **LUNCH BREAK POLICY:**

1. All student lunches are scheduled as half-hour (30 minute) lunch periods only, no more and no less. Students must **always clock out** at the beginning of their lunch period, and clock back in upon returning from lunch.
2. Lunch breaks **are not optional**, which means that all students who are scheduled for a lunch period **MUST** clock out for a 30 minute lunch, regardless of how the student chooses to utilize those 30 minutes.
3. In the event that a student cannot complete a scheduled service in time for their scheduled lunch period, that student will be required to take their lunch immediately after that appointment is completed, if possible. If not, the student should refer to the “Compensation Time” policy below.

### **COMPENSATION TIME (“Comp time”) POLICY:**

1. Compensation time may be granted to a student who is unable to take their lunch period, or is unable to leave at their normal scheduled time, when it is specifically due to performing a client service.
2. In order to receive compensation time, students should immediately report the need for comp time to the front desk during the same day that compensation time was earned. All compensation time must be approved by the instructor before it can be considered valid.
3. A student who is granted compensation time will be scheduled for an early departure, either on the same day or next scheduled day. The time of that early departure depends on the amount of time being compensated.

# ABSENCE POLICY:

## 1 ) Absences are always considered either reported or unreported.

### Absences are considered reported IF:

- a. The student contacts the front desk (509-624-3244, or [frontdesk@glendow.com](mailto:frontdesk@glendow.com)) at least 10 minutes prior to the start of their scheduled hours, to notify a staff member that they will not be able to attend that day.
- b. The absence is scheduled ahead of time by submitting a "Prior Out Notification form" to the front desk.
- c. If a student must depart while already in attendance, the student notifies their instructor and the front desk that they are leaving for the day.

- ❖ Reporting absences is required for any and all absences, whether a student is absent for a full day or partial day, and the absence must be reported in advance.
- ❖ Any absence which is not reported using one of the methods listed in the box above will be considered unreported. Unreported absences may result in disciplinary action.
  - **PLEASE NOTE:** Five (5) or more consecutive unreported absences will result in discipline, up to and including termination of enrollment. At the discretion of management, extenuating circumstances may be considered if documentation is provided.

## 2 ) Reporting an absence does not prevent absence fees from being charged. Please refer to contract for exact rates. In order to prevent absentee fees, students must either:

- a. Have No-Charge Hours which can be applied (refer to "No-Charge Hours" policy on page 15) or;
- b. Submit acceptable documentation within 7 days of the absence, as outlined below.

## 3 ) Waiving absentee fees with documentation:

- a. Documentation may be provided for extenuating circumstances affecting the student or their child.
- b. Extenuating circumstances which notes may be accepted for include but may not be limited to: illness/hospitalization, required conferences or counseling, child safety concerns, closed daycare/child's school, court dates, probation appointments, DSHS appointments, veterinary appointments, vehicular collisions, arrests, or other documented circumstances\* which make it clear that the student was unable to attend due to an extenuating circumstance.
- c. Documentation must be submitted in person, through the Records Office mail slot, or by fax within 7 days of the relevant absence. At the discretion of School Management, documentation which is not submitted within 7 days may still be considered.
- d. Accepted notes will waive absentee fees for the applicable date or date range indicated by the documentation. In order to be accepted, a note must include all of the following:
  - ❖ The student's full name
  - ❖ A statement or other notation of the circumstances (*appointment/condition/etc.*)
  - ❖ The date or date range that the student should be excused (*statements such as "excuse for 5-7 days" would also be accepted*)
  - ❖ The name and signature of the employee providing the note, and contact information for the company/organization.
- e. For any circumstances that fall outside of the listed policy above, School Management will solely determine if the circumstance warrants waiving absentee fees.

## **TARDINESS POLICY:**

1. **Students will be considered late if they are not present in class at the start of their scheduled hours.** This means that if a student clocks in at the same time that their scheduled hours begin, that student is already considered to be late. **Students who arrive late must check in at the 1<sup>st</sup> floor front desk immediately upon arrival.**
  - Students who are late to class may be denied entry to their classroom, in order to prevent disruptions for students who were on time. If denied entry to class, the student cannot earn hours until there is an opportunity for them to join class without disruption.
2. If a student is late or otherwise not present for a scheduled client service, and they have not reported an absence:
  - The student's client may have their client given to a different student;
  - The student may be restricted to mannequin work for a period of time determined by their Instructor, and;
  - The student may additionally receive an infraction.
3. **Excessive tardiness** (at discretion of management) will result in disciplinary action, and the student will be counseled by Glen Dow Academy staff regarding their consistent failure to arrive on time.

## **NO-CHARGE HOURS (NCH) POLICY:**

Glen Dow Academy is a clock-hour institution which expects all students to be in attendance according to their schedule, as will be expected of them when they enter their chosen field of employment. Students are also charged for absences which are not covered by a documented circumstance.

However, we also understand that regardless of a student's efforts to be in attendance, students may sometimes be absent for an unforeseen or personal circumstance that they cannot provide documentation for. For this reason, a safety net is provided to students in the form of "No-Charge Hours".

**Each student begins their enrollment with five (5) days' worth of No-Charge Hours, to be determined according to the amount of hours scheduled for that student each day.** NCH are automatically applied in increments of 15 minutes, to negate absence fees when the student would otherwise be charged.

Please refer to the chart below for No-Charge Hour amounts provided to full-time enrollments:

<b><u>Course</u></b>	<b><u>No-Charge Hours Provided at Enrollment</u></b>
Cosmetology (7.75 hours per day)	38.75
Manicuring (6 hours per day)	30
Esthetics (6 hours per day)	30
Master Esthetics (6 hours per day)	30
Instructor (8 hours per day)	40

# LEAVE OF ABSENCE (LOA) POLICY

Any student may request a Leave of Absence (LOA) for a minimum of 5 calendar days, and a maximum of one hundred eighty (180) calendar days, which must be first approved by School Management. A student who wishes to request a LOA must follow the requirements of this policy, or it can not be approved. Leaves of Absence are intended to be utilized for the purpose of covering extenuating or unforeseen circumstances beyond the student's control. The school reserves the right to accept or deny any leave of absence request.

Acceptable circumstances for which an LOA may be granted include but may not be limited to: Financial or family emergencies, lack of child care, lack of transportation, debilitating injury or illness, death or serious illness in the student's family, or other mitigating circumstances as determined by management.

- 1) **Requests must be submitted in advance of the date the leave is requested to begin**, unless extenuating or unforeseen circumstances prevent the student from doing so (*eg. hospitalization*) and supporting documentation is provided.
- 2) **Requests must be submitted in writing** (*forms are available upon request*), include the reason the student is requesting the LOA, include the signature of the student requesting the leave, and will not be considered official until approved and signed by School Management.
- 3) In any twelve (12) month period the school may grant multiple LOAs, but the total of these multiple leaves will not exceed the maximum of one hundred eighty (180) calendar days within that period. Any request which would cause a student to exceed this maximum will be automatically denied.
- 4) A LOA will only be approved with the reasonable expectation that the student will return from that LOA and continue their enrollment.
- 5) **Students on a LOA must return to school on the first scheduled day after their leave is scheduled to end**. Students who take an unapproved LOA or do not return after their LOA ends will be immediately withdrawn\* from their course and unenrolled from Glen Dow Academy.

\* (In this circumstance, the student's withdrawal date for the purpose of calculating an institutional refund will be the student's last day of attendance. As described in our Refund Policy, the official date of withdrawal determination will be the earlier of two dates: The date the student was scheduled to return, or the date the student notifies the institution they will not be returning.)

❖ If enrollment is temporarily interrupted for a leave of absence, the student will return to school in the same satisfactory academic progress status as prior to the leave of absence.

❖ A leave of absence will extend a student's contract period and maximum time frame by the exact number of calendar days which elapse during that leave of absence.

❖ A student on an approved leave of absence will not incur any additional charges as a result of that LOA, and will not be included in the student's cumulative attendance percentage calculation.

❖ Any changes to a student's contract period caused by a leave of absence will be confirmed by all necessary parties signing an addendum to the student's enrollment agreement, detailing the change in contract period and reason for the change.

❖ A leave of absence requested due to a student's medically determinable condition will be approved for up to the maximum allowable number of days (*180 calendar days in a 12-month period*), upon receiving a recommendation from a doctor, in accordance with federal regulations for extenuating circumstances (*i.e. pregnancy, surgery, etc.*).

❖ A student who is granted a leave of absence that meets the criteria in this policy will not be considered to have withdrawn from their enrollment, and no refund calculations will be required at that time.

❖ Glen Dow may grant an LOA to a student who did not provide the request prior to the LOA, due to unforeseen circumstances, if Glen Dow Academy documents the reason for its decision and collects the request from the student at a later date and establishes the start date of the approved LOA as the date the student was unable to attend.



# STUDENT APPEARANCE POLICY

A student's clothing, hairstyle, makeup, and overall appearance should reflect professionalism, cleanliness, and acceptability to the general public. **Students who are not in compliance with appearance guidelines may receive an infraction, and will be asked to either get within compliance or leave for the day.**

## **Clothing/Accessories:**

1. Students are required to wear their school-issued uniform scrubs, and may not wear other clothing over the top of their uniform. Hats are not permitted.
2. Students must be wearing their nametags at all times.
3. Visible clothing must be reasonably professional in style, and should not be ripped/torn or exposing. No advertisements, logos, or other writing is permitted other than the Glen Dow Academy logo.
4. Shoes should be of a professional style, and must be both close-toed and close-heeled. The following types of footwear are explicitly not allowed: Stiletto heels, slippers, sandals, fur, snow boots, and rubber boots.
5. Sweaters and other insulating clothing may be worn underneath a school uniform, but should not result in a "baggy" appearance. No hooded sweatshirts or jackets are allowed.
6. Jewelry/piercings are permitted if they do not have an aggressive appearance or cause a potential safety hazard.

## **Personal Grooming:**

1. Make-up and hairstyle are to be completely adjusted before the student enters the school.
2. Nails must be kept at a reasonable length for performing necessary duties, at the discretion of management.
3. Students should avoid overusing perfumes or otherwise giving off strong odors which may be unpleasant to others.

## **HARASSMENT POLICY**

Glen Dow Academy is committed to fostering an educational environment in which every student may feel safe and secure. Therefore, it is the expectation of Glen Dow Academy and its staff that all students will treat each other with respect and due consideration for the entire duration of their enrollment. **To that end—harassment, intimidation, persecution, belittling, and bullying will not be tolerated under any circumstances.**

Any student who feels harassed, threatened, or belittled is greatly encouraged to **submit an official grievance form or written letter to an Administrative Staff member, as close as possible to the date of the event/s, and with as many specific details as possible**. Accusations concerning these sorts of behavior are taken very seriously and will be investigated thoroughly by administrative staff.

Once the complaint has been received, an official investigation will be expedited to determine whether policy has been violated, and the actions which must be taken to resolve the situation. The safety and privacy of our students will always remain top priorities throughout the process of any investigation. Violations of this policy will result in consequences up to and including expulsion, depending on severity.

*Examples which constitute a violation include, but may not be limited to:*

- ❖ Actions which cause a student to be in reasonable fear of physical harm or destruction of property, **whether the threat is real or perceived**;
- ❖ Creating a hostile environment which has a **clear and detrimental effect** on a student's physical or mental health, ;
- ❖ **Unwelcome sexual behavior or advances of any kind**, whether verbal or nonverbal, ;
- ❖ Unwelcome conduct or contact, verbal or physical, that is **pervasive, persistent, severe, or** otherwise causes a student to fear for his/her safety and security, regardless of intent, ;
- ❖ **"Hazing"** - Intentional and reckless acts that are directed against any other student, which endanger or threaten the physical and/or mental health of that student, or coerce that student to endanger themselves, ;
- ❖ Conduct which has the effect of substantially interfering with a student's academic performance, or with their ability to participate in or benefit from the services, activities, or privileges provided by the school, ;
- ❖ **Behavior and/or communication that is demeaning, aggressive, or otherwise disparaging**, and concerns a trait or characteristic of the student, including but not limited to: Student's race, ethnicity, sexual orientation, gender, creed, religion, age, academic capability, wealth, living conditions, physical appearance, physical or mental disability, national origin, citizenship, marital status, etc.

# INFRACTION POLICY

- ❖ Infractions are official records of policy violations. Students may be issued an infraction for violating **any policy** listed in the school catalog's policy chapter.
- ❖ Infractions may be issued by instructors and administrative staff members only.
- ❖ **Most infractions are simply warnings**, informing the student that a policy has been violated, so that they may keep the violated policy in mind for the future. However, consistent or excessive infractions, especially of the same kind, can and will result in discipline up to and including suspension and expulsion. More serious or extreme violations can also result in **immediate** suspension or expulsion. Please refer to specific policy sections for explanations of what may result in disciplinary action.
- ❖ Infraction forms will detail the type of policy violation, include the date the infraction was issued as well as the date/time of the policy violation, and will indicate what action/s are being taken by Glen Dow Academy as a result of the infraction (e.g. warning, suspension, expulsion).

## LAB CARD POLICY

Students may perform or receive clinic services at discounted student pricing, according to the procedure listed below. These services can be paid for via the student's contracted lab card, as well as cash, debit, and credit cards. Purchases of retail product will not be discounted. All purchases will include sales tax.

- 1 ) **Student services must always be approved by the Front Desk Manager prior to the beginning of the service**, in order to ensure the proper booking of appointments for all services, and to ensure that the service will not interfere with scheduled clients.
  - a. Students who wish to request a service should first take a Practical Assignment Tracker form to their instructor for their signature of approval, and then submit the form to the front desk so it may be scheduled.
  - b. Students **ARE NOT PERMITTED** to perform services on other students or models without prior approval from both their instructor and the front desk, and will face disciplinary action if they choose to do so.
  - c. After the service has been approved and performed, submission of the completed form and **receipt of payment must be immediately processed** at the front desk.
- 2 ) **Availability for student services is first-come first-served**. The types of services students may receive may also be limited in some cases, according to the student's contracted course.
- 3 ) **According to discretion of management, SOS privileges can be suspended indefinitely or permanently**. Reasons for suspension of privileges may include but are not limited to: Poor grades and attendance, unprofessional or combative behavior, policy violations, etc.

# POLICY & PROCEDURE – MONTHLY RECORD SHEETS

## (“DAYSHEETS”)

There are two sets of daysheets which are kept in student records by Glen Dow Academy:

- The student’s **personal record** (*handwritten daysheets*) and;
- The official **school record** (*network daysheets*).

Daysheets will include two pages for each month:

- One sheet to record the number of hours earned in a subject
- One sheet to record the number of services/operations which are performed from start to finish.

### Entering Hours on Daysheets:

- ❖ Each row corresponds to a specific day of the month, and each column corresponds to a category. For each day you earn hours, enter the amount of hours you earned under each appropriate column on your “Hours” sheet. Your total for the day will be calculated automatically.
  - For example, time earned in a classroom lecture would be entered under the “Theory” column, and time earned practicing or performing a service would be entered under the column which corresponds to that service.

**EXAMPLE A – Daily Hour Entries (Esthetics course)**

THEORY	HAIR REMOVAL	FACIALS	EXFOLIATION	LIGHT THERAPY	MAKE UP	BODY TREATMENTS	BROWS & LASHES	NANO NEEDLING	SANITATION	FIRST AID	SKIN DISEASES	BUSINESS	TOTAL HOURS
290	60	80	30	20	5	20	15	10	125	35	10	50	750

- ❖ Our time clock system records hours in increments of 15 minutes only, where 15 minutes is represented as 0.25 hours. Accordingly, hour amounts should always be divisible by 0.25 hours. **SEE EXAMPLE A:**

**Thursday:** 2 hours 30 minutes of Theory + 3 hours Hair Removal + 30 minutes Make Up = 6 hours total

**Friday:** 1 hour 30 minutes of Theory + 4 hours Facials + 30 minutes Business = 6 hours total

WEDNESDAY													0
THURSDAY	2.5	3				0.5							6
FRIDAY	1.5		4										5.5

- ❖ **MAXIMUM Hours:** Each column on the “Hours” sheet corresponds to a subject of study, and has a *maximum amount* of hours that may be earned for that subject. When the maximum hours for a subject have been earned, students should focus on subjects that they have not yet completed instead.

*NOTE: If maximum hours are exceeded in any category on the “Hours” sheet, the entire column will automatically be highlighted red. **SEE EXAMPLE B:***

**EXAMPLE B – Maximum Hours Exceeded (Esthetics course)**

BODY TREATMENTS	BROWS & LASHES	NANO NEEDLING	SANITATION	FIRST AID	SKIN DISEASES	BUSINESS	TOTAL HOURS
20	15	10	125	35	10	50	750
						51	51
							0



## Entering Operations on Daysheets:

- ❖ On your Operations sheet you will record the number of times you have performed a service/procedure from start to finish, in each required category. These practical requirements must also be signed off by your instructor using a separate document (often referred to as “circle sheets”). It is recommended that operations be recorded immediately after they have been signed as completed on your circle sheet.
- ❖ All entries on the “Operations” sheet should be whole numbers (1, 2, 3, 4, 5...), because “1” represents one completed service/procedure.
- ❖ MINIMUM Operations: Each column on the “Operations” sheet corresponds to services and procedures you will practice and perform during your enrollment. These columns have minimum amounts that must be completed prior to graduation (noted at the top of each column).

**The following example demonstrates the proper way to record entries when services are practiced from start to finish:**

Monday - Two bleaching treatments

Tuesday - Two facials, one haircut with clippers, two haircuts with shears, one highlight

Wednesday - Three hair coloring treatments

Thursday - Two manicures and Two pedicures

COSMETOLOGY OPERATIONS FOR 1725 HOURS																
Artificial Hair	Bleach	Blow Dry	Braids	Comb out	Condition and Rinse	Facial	Finger Waves	Haircut Clipper	Haircut Razor	Haircut Shears	Hair Color	Highlighting	Iron Curl	Manicure	Pedicure	Permanent Wave
6	5	56	10	30	35	20	20	40	25	75	30	35	44	16	16	40

MONDAY		2														
TUESDAY						2		1		2		1				
WEDNESDAY											3					
THURSDAY														2	2	
FRIDAY																4

## Submission of Daysheets & Due Dates:

- ❖ Handwritten daysheets must be physically submitted to the Records Office on the first school day of each month.
- ❖ Network daysheets should be completed by students prior to submitting their handwritten sheets, and will be reviewed by the Records Office for accuracy according to the hours which students have clocked. No physical submission is needed.
- ❖ A student whose daysheets are past due will be issued an infraction, and may be restricted from taking appointments until their daysheets are completed.
- ❖ Network daysheets will be reviewed for accuracy, with respect to the student’s actual time clock entries. Entries which are found to be inaccurate will be highlighted, and the student should make the necessary corrections as soon as possible.

# ADDITIONAL SCHOOL POLICIES

1. **For security reasons, students are only authorized to enter or exit the school through the Student Entrance.** Students MAY NOT enter or exit the building through the front door of the school or the security door in the Administration building, unless specifically authorized by staff, or while visiting outside of scheduled hours. Students found to be using these entrances without authorization may be issued an infraction.
  2. **Tobacco and/or electronic cigarette use of any kind is STRICTLY PROHIBITED** anywhere on the school campus, including the parking lot and sidewalks surrounding the campus. Use of such products on campus may result in immediate suspension.
  3. **Recording of Conversations on School Grounds:** Pursuant to Washington State Law RCW 9.73.030, **it is illegal for any persons to intercept or record any private communications unless all parties involved provide consent.** It is expressly implied herein that no Glen Dow Academy staff member provides verbal or written consent to be recorded. Therefore, *without express consent*, it is illegal to record any conversation or record video anywhere on the Glen Dow Academy campus.
    - ❖ Types of communications which apply include: In-person conversations, telephone calls, electronic communications, as well as communications utilizing a device of any sort (electronic or otherwise) which is designed to record and/or transmit said communication, regardless of how the device is operated.
  4. **Cell Phone Policy:**
    - a. Students may use their cell phones for personal use during break periods or lunch, but must clock out and exit the building, unless otherwise allowed by an instructor for an educational purpose.
    - b. Students may never use the school's business lines for personal calls unless explicitly allowed by a staff member.
    - c. Students are expected to turn off their cell phones when entering a classroom, unless otherwise allowed by an instructor. Cell phones will not be confiscated—though students may be asked to store their phones in their lockers if they become a distraction, or they may be asked to leave for the day.
    - d. Students MAY NOT use their cell phones on the clinic floor or within view of clients at ANY TIME.
  5. Students may not chew gum inside the school building at any time of the day.
  6. **The school is not responsible for lost or stolen student equipment or personal property.** Lockers are provided to students for the purpose of securing their personal property, and should be kept locked at all times.
-

7. All packages, bags and purses are subject to searches at any time it is deemed necessary.
8. The school requires that all areas be maintained in a clean and sanitary way. Students are required to perform sanitation duties on a regular rotating basis, which are overseen and confirmed by instructors.
9. The parking lot is not to be used as a break area—students should avoid congregating in the parking lot at all times.
10. The elevator is **only to be used while escorting clients** to and from their appointment.
11. A **zero tolerance** policy is observed in regard to weapons and/or theft of any kind. Any objects that could be used in such a way as to harm or threaten others may be considered weapons, depending upon the circumstances. Students with weapons and/or stolen property in their possession may be suspended or expelled as a result.
12. Students must have instant hand sanitizer at their clinic station at all times.
13. Students must hand in all financial aid paperwork on time to the Financial Aid Director or they may be suspended until the paperwork is completed.
14. The school parking lot is for **client use only**. Students are not allowed to park in the parking lot at any time, even for short periods. Students' family, friends, and models are also not allowed to use the school parking lot unless they are receiving a paid service, or attending a graduation ceremony. **Students who are being "dropped off" should direct their transportation to drop them off on the sidewalk, not in the parking lot**. Violations may result in a student infraction or suspension, and the vehicle in question may be towed.
15. **Students may be sent home for the day (suspended) for the following reasons:**
  - a. Disruptive or aggressive behavior;
  - b. Refusal to follow directions given by staff or otherwise being combative ("Insubordination") ;
  - c. Refusing to take a client;
  - d. Taking unauthorized breaks;
  - e. Failure to meet student appearance guidelines, or;
  - f. Any continuous or severe policy violations which cause a disruption to the learning environment, or cause harm to the business, according to the discretion of staff.

## SUBSTANCE ABUSE POLICY

A student who shows signs of impairment or substance abuse may be required to do an observed drug test within the hour. The cost of the test will be at the student's expense (\$50-\$100). If the result of the test confirms alcohol intoxication, or any amount of marijuana, amphetamines, cocaine, opiates, hallucinogens, intoxicative inhalants, GHB or any other drug which is federally illegal or is not proven to be prescribed to the student, a substance abuse counseling program may be required before the student can return to the school. In the case of prescription drugs, due to reasons of safety, Glen Dow Academy maintains the right to evaluate whether or not the student's condition is appropriate for training, regardless of physician's release. As in any case where a potential risk to safety is determined by staff, students whose prescriptions are clearly impairing them may be temporarily restricted from practical training or sent home for the day.

## EXPULSION POLICY – VIOLATIONS OF CONDUCT

A student may be expelled from their course for any action or conduct which, according to the discretion of management, is disruptive to the school environment or otherwise reflects in any unfavorable way upon the institution.

Students who are expelled for conduct violations will not be allowed to re-enroll unless the school's Administration can be assured that the issue which resulted in the expulsion has been and will remain corrected.

Conduct which may result in expulsion may include, but cannot be limited to: Repeated insubordination, repeated appearance violations, five or more consecutive unreported absences, repeatedly hazardous practical performance, habitual absenteeism, highly disruptive or aggressive behavior, harassment of students or staff, making direct threats of any kind toward students or staff, making defamatory statements about the business in a public setting, alcohol possession or consumption on campus, substance-induced intoxication of any kind on campus, possession or use of illegal substances, consistent emotional instability which results in disruption to the course delivery, possession of weapons or stolen property, and other extreme or repeated policy violations.

## SOCIAL MEDIA CONDUCT POLICY

The rules of conduct as outlined in this catalog also apply to social networking activity. Students of Glen Dow Academy are expected to conduct themselves in a professional manner, as they will be expected to be when entering the professional world. At all times and without deviation, students are expected to show respect for the school, its employees, its ownership, fellow students, clients, guests, vendors and all competitors.

The school and its students must be committed to standing as an example of the best industry practices in social networking by being responsible citizens and community members, by listening and responding to feedback, and by always communicating in a courteous and professional manner.

Behavior and/or content that may be deemed disrespectful, dishonest, offensive, harassing or otherwise damaging to the school's interests or reputation is not permitted. The use of social networks on company time for personal purposes is prohibited. Pictures, video recording, and audio recording on campus are also prohibited without prior approval and supervision by the management of the school.

Glen Dow Academy staff maintains the right to monitor any student activity in social networks which references the school. Violation of these guidelines will result in discipline up to and including expulsion.

# **STUDENT RECORDS AND RELEASE OF INFORMATION POLICY**

1. Students are permitted to review any portion of their records by requesting an appointment. Parents or guardians of dependent minors may request an appointment between 9:00 a.m. and 4:00 p.m. with the Records Administrator.
2. Student records are considered confidential, and information will be released only by written consent by the student or his/her parents in accordance with FERPA regulations. In addition, the school may provide access to student and other school records as required for any accreditation process initiated by the institution, federal, state, or accrediting agencies.
3. Glen Dow Academy will provide the proper supervision and interpretation of students' records. If copies of any part of a student file are requested, an administrative fee ranging from \$10.00 to \$50.00 will be charged, depending on the amount of documents that are needed.
4. If an institutional review of a student file is requested, an administrative fee ranging from \$20.00 to \$50.00 will be charged, depending on the scope of the review requested. All transcripts will be kept on file digitally for a minimum of 50 years.

## **STUDENT SANITATION DUTIES**

It is Glen Dow Academy's position to assure all students enrolled actively participate and adhere to all safety, sanitation and disinfection standards set forth by the Washington State Cosmetology Board within the Washington State Law section: WAC 308-20-110.

Each department has a specified list of sanitation and disinfection duties that are specified to their scope of practice and department to keep our school in compliance at all times. All students are required to participate in daily sanitation duties, just as they will be required to do so when they are licensed and working in the field. Daily Sanitation Duties include the following areas and equipment, but may not be limited to:

- |   |  |
|---|--|
| • Laundry - Washing, drying, folding, storing   | • Cleaning Facial beds                               |
| • Vacuuming/Mopping floors                      | • Cupboards  |
| • Cleaning mirrors                              | • Emptying trash cans                                |
| • Sanitizing stations                           | • Laundry baskets                                    |
| • Sanitizing all dispense areas                 | • Sanitizing all chairs                              |
| • Sanitizing all classrooms                     | • Disinfecting all containers                        |
| • Sanitizing "roll-abouts", carts, and or trays | • Ensuring all containers are properly labeled       |
| • Cleaning wax pots                             | • Checking/refilling hand sanitizer at every station |
| • Cleaning shampoo bowls                        | • Empty all disinfectant containers                  |

### **PRODUCTS**

All products for use on students and the public are appropriately labeled with the brand name on the product and currently stocked by Glen Dow Academy.

### **VACCINATIONS**

Glen Dow Academy does not have a vaccination policy at this time. For more information about vaccinations, call Spokane Regional Health District at (509) 324-1600.





# CHAPTER III

## REFUND and COLLECTION POLICIES

### **GLEN DOW ACADEMY REFUND POLICY:**

- 1.) If student/purchaser's application is not accepted by Glen Dow Academy, all monies received by Glen Dow Academy will be refunded within three (3) business days. Acceptance of application fee by school/seller signifies confirmed place in class.
- 2.) If a student (or in the case of a dependent student under legal age, his or her parent or guardian) cancels his/her enrollment and demands his/her money back in writing, within (3) business days of the signing of the enrollment agreement or contract, all monies collected by the school shall be refunded with the exception of the non-refundable application fee of **ONE HUNDRED and no/100 DOLLARS** (\$100.00). The postmark on written notification will determine the cancellation date, or the date said information is delivered to school administrator/owner in person. This policy applies regardless of whether or not the student has actually started training.
- 3.) If a student/purchaser cancels enrollment prior to entering classes, but after three (3) business days of signing this enrollment agreement, all monies by him or her, EXCEPT for the non-refundable application fee of **ONE HUNDRED and no/100 DOLLARS** (\$100.00) shall be refunded. The postmark on written notification will determine the cancellation date, or the date said information is delivered to school administrator/owner in person.
- 4.) If a student on an approved leave of absence withdraws from Glen Dow Academy or otherwise does not return from their leave of absence, the date of withdrawal determination will be either the date the student was scheduled to return, or the date the student notifies the institution they will not be returning, whichever date is earlier.
- 5.) All extra costs such as books, equipment, graduation fees, etc., that are not included in the tuition price are stated and any non-refundable items are identified. For student/purchasers who enroll or start classes, the following schedule of adjustments of monies paid is authorized:
  - I.) All kit equipment fees, uniform fees, other fees (as explained herein) and state sales/use taxes are payable by student/purchaser in full, and no refunds are available with respect of those items. In the event the student/purchasers should withdraw, or for any other reason ceases to remain in attendance at school; and at the same time, if any of the sums provided to be paid as a prerequisite to the purchase and removal of all kits and materials shall not have been paid as provided for herein, then in that event a storage fee of \$2.00 per day shall be charged by school/sell, to be added to all amounts due and owing to school/seller from student purchaser.
  - II.) Tuition shall be adjusted as follows in item 6:
- 6.) ATTENDANCE/ENROLLMENT TIME IS DEFINED AS TIME ELAPSED BETWEEN THE START DATE AND THE DATE OF WHICH THE STUDENT FORMALLY TERMINATES ENROLLMENT, AS HEREIN PROVIDED. The definition of attendance time/enrollment time is necessitated because space is reserved in teacher's time and classroom seating for those students/purchasers enrolled. Last day of actual physical attendance on school premises will be used to compute student/purchaser's total hours accumulated for class credit purposes. Refunds are calculated based on the student's scheduled hours.

**PERCENTAGE OF TIME ELAPSED BETWEEN  
THE START DATE AND THE DATE WHICH THE  
STUDENT FORMALLY TERMINATES**

**AMOUNT OF TOTAL TUITION  
SCHOOL SHALL RECEIVE OR RETAIN**

<b><u>ENROLLMENT</u></b>	<b><u>AMOUNT OF TOTAL TUITION SCHOOL SHALL RECEIVE OR RETAIN</u></b>
0.01% - 4.99%	20% to be retained or received
5.0% - 9.99%	30% to be retained or received
10.0% - 14.99%	40% to be retained or received
15.0% - 24.99%	45% to be retained or received
25.0% - 49.99%	70% to be retained or received
50.0% - or more	100% to be retained or received

\*Other Refund Policies are Pro Rata Refund, Federal Refund, State Refund and an Accrediting Agency Refund. Examples of these Refund Policies may be obtained in the Financial Aid Office. As defined by the Department of Education, the appropriate refund will be applied.

**NOTE:** Discounts, if any, granted for cash payment upon enrollment have been offset against fixed costs, and shall not be considered in the foregoing refund policy.

**NOTE:** When federal or state financial aid, loans, and/or grants are involved in the financing of student's education, such programs generally provide for the payment of your school costs and tuition only so long as you are in full-time attendance and maintaining satisfactory progress at school. If you are under any such program and you should cease your education, you are nonetheless subject to the foregoing refund policy, and you will be held personally responsible for any balance due.

- 7.) In cases of illness, disability, accident, death in immediate family, or other mitigating circumstances beyond the control of student/purchaser (to be determined by school/seller), the school/seller may, but is not required to, make a settlement which is reasonable to both parties, and which may exceed the Minimum Tuition Adjustment guidelines.
- 8.) THE PAYMENT ADJUSTMENT TERMS CONTAINED HEREIN DO NOT AFFECT OR IMPAIR THE LIEN ON EQUIPMENT, DESCRIBED ABOVE, WHICH EXISTS UNTIL RELATED PERCENTAGES OF TUITION, AND FULL PAYMENT FOR EQUIPMENT AND ALL OTHER ITEMS PROVIDED FOR HEREIN HAVE BEEN RECEIVED BY SCHOOL/SELLER. In the event a student/purchaser requests that his or her certified school record transcript be provided to him or her, for any reason, a \$20.00 fee shall be charged.
- 9.) Any refund/repayment due based on the above adjustment will be paid in full to FDLP Loans, Pell Grant, FSEOG, Washington State Need Grant, other financial aid or monies, or student, as determined within forty-five (45) days of formal termination.
- 10.) An administrative fee will be charged to students exiting the course prior to completion of all full courses offered by the Academy. The fee for this is \$150.00. At the discretion of the manager, this fee may be waived.
- 11.) In the event that an offered program is canceled, and instruction ceases to be offered subsequent to a student's enrollment, students who have enrolled and for whom instruction has begun will be provided with completion of their course. If a course cancellation occurs before instruction has begun, the student will be refunded all monies paid.
- 12.) In the event that Glen Dow Academy permanently closes and ceases to offer instruction, Glen Dow Academy will participate in a Teach-Out agreement which shall be open to all students who have enrolled and for whom instruction has already begun.
- 13.) To insulate students from the impact of a potential school closure, pursuant to RCW 18.16.310 and WAC 308-20-580, Glen Dow Academy and the Washington State Department of Licensing maintain a "Tuition Recovery Trust Fund". Those wishing to access more detailed information concerning this fund are encouraged to review the previously referenced regulations at <http://www.dol.wa.gov> and <https://apps.leg.wa.gov>. The Department of Licensing may also be reached directly by calling (360) 664-6626.
- 14.) This refund policy is applied to all terminations, regardless of the reason for the termination or the party which initiated the termination, including but not limited to: Student notification, termination of student enrollment by Glen Dow Academy, course cancellations, and school closure. If a student notifies Glen Dow Academy that they are withdrawing, the postmark on written notification will determine the cancellation date, or the date said information is delivered to school administrator/owner in person. Unofficial withdrawals are determined by weekly monitoring of clock hour attendance.
- 15.) Collection procedures on all accounts will reflect good taste and sound, ethical business practices. Any third parties who receive student information for the purpose of collection will comply with Glen Dow Academy's cancellation and withdrawal and settlement policies.

## **GLEN DOW ACADEMY REPAYMENT POLICY**

1. If the school finds that the disbursements received by a student to cover living expenses for educational costs above and beyond institutional costs (such as costs for room and board, transportation, personal and miscellaneous expenses, and childcare) exceed the allowable amount for the period of enrollment, the student must repay the excess amount of disbursement.
2. Repayment from Student Financial Aid recipients must be distributed as follows:
  - a) Direct Loan Programs (Unsubsidized Loan, Subsidized Loan, Plus [parent] Loan)
  - b) Federal PELL Grant
  - c) Washington State Need Grant
  - d) Other State of Institutional Aid

Note: All financial aid shall be available for repayment.



### **Washington State Need Grant (WSNG) Repayment Policy**

If re-payment of the Washington State Need Grant becomes necessary, payments can be made to Glen Dow Academy for up to 365 days from last date of attendance. After 365 days, this will become due and payable to the State of Washington.

### **COLLECTION POLICY**

Glen Dow Academy refers delinquent (past due) accounts to Bonded Adjustment Company when other collection efforts are unsuccessful. Accounts are referred for collection **only** once the student has officially or unofficially withdrawn from the school, and the account is delinquent by a period of 90 days or greater. All collection procedures reflect good taste and sound, ethical business practices. Upon exit from enrollment, tuition will be adjusted according to the following guidelines, in accordance with item 6 of Glen Dow Academy's Refund Policy:

<b><u>PERCENTAGE OF TIME ELAPSED BETWEEN THE START DATE AND THE DATE WHICH THE STUDENT FORMALLY TERMINATES ENROLLMENT</u></b>	<b><u>AMOUNT OF TOTAL TUITION SCHOOL SHALL RECEIVE OR RETAIN</u></b>
0.01% - 4.99%	20% to be retained or received
5.0% - 9.99%	30% to be retained or received
10.0% - 14.99%	40% to be retained or received
15.0% - 24.99%	45% to be retained or received
25.0% - 49.99%	70% to be retained or received
50.0% - or more	100% to be retained or received

# **WASHINGTON STATE GRANT REFUND POLICY**

## **General**

State Grant recipients, who withdraw from the institution, are expelled or otherwise complete zero credits in any give term must repay state grants on a prorated basis.

For the purposes of this policy, "Award" is the amount of state grant for which the student was eligible during the enrollment level. All monies, whether disbursed to the student account or directly to the student, shall be included in the repayment calculation.

Authority State Need Grant (WAC 250.20.054(4)) Known Last Date of Attendance

- If a student's last date of attendance can be verified and is prior to or on 50% of the term, the state grant repayment will be based on the percent of the term not completed (or the percent of the scheduled hours remaining in the payment period for clock hour schools).
- If the last date of attendance occurs after 50% of the term, the state grant award is considered 100% earned and no state grant repayment is due.

State grant repayment formula: Known last date of attendance, prior to or on 50% of the term.

- If the last date of attendance occurs after 50% of the term, the state grant award is considered 100% earned and no state grant repayment is due.

## **State grant repayment formula: Known last date of attendance prior to or on 50% of the term.**

1. The percent of state grant earned is calculated by dividing days in attendance by calendar days in term. Scheduled breaks of five or more days should be excluded from the calculation.
2. Subtract the percent of state grant earned from 100%; this equals the percent of unearned state grant.
3. Multiply the percent of the unearned state grant by the grant amount.
4. Multiply the amount from step 3 by 50% to determine the state grant repayment due. Example: Known last date of attendance, prior to or on 50% of the term: A student is awarded \$400 for a state grant and completed 20% of the term prior to withdrawal. The state grant repayment is calculated as follows:
  - a. The unearned percentage equals 80% (100% less 20% completed).
  - b. Unearned aid equals \$320 (80% of \$400 state grant award).
  - c. The repayment equals \$160 (\$320 X 50% reduction).

## **Unknown last date of attendance**

If a student attends a portion of a term and withdraws with no verified last date of attendance, the state grant repayment will be 50% of the grant amount with no additional adjustments.

## **No-Show Repayments**

If a state grant recipient never attends courses in the term for which they received a state grant award, the state grant repayment is 100% of the award. If a school is unable to distinguish between a no-show and an unofficial withdrawal, the no-show policy shall apply. General repayment policies:

1. Repayments are based on the state grant award amount, including enrollment and packaging adjustments.
2. Verified withdrawal dates after 50% of the term equate to 100% earned state grant.
3. Unofficial withdrawals/no known last date of attendance equate to repayment of 50% of the state grant award.
4. No shows are 0% earned and equate to repayment of 100% of the state grant.
5. Official withdrawals or verified last date of attendance repayment calculation: State grant award amount multiplied by the percent of unearned state grant multiplied by the 50% reduction equals the state grant repayment due.
6. The 50% reduction applied at the end of the repayment computation addressed un-reimbursable start up education costs and reduces the barrier for students intending to return to school.
7. Repayments of less than \$50 should not be returned to the Washington Student Achievement Council (WSAC).
8. Institution repayment refund policy: Public institutions may choose from the following options:
  - a. Return the repayment amount directly to WSAC and collect from students.
  - b. Return the repayments to their institutional State Grant fund (if the repayment is from within the current year) and collect from students.
  - c. Refer students directly to WSAC. Private institutions that participate in the warrant payment process should refer students directly to WSAC.

Private institutions that participate in the Electronic Fund Transfer process should return state grant repayments directly to WSAC and collect from students.

# **CHAPTER IV**

## **FINANCIAL AID, EVALUATION, and GRADUATION**



Under provisions of national accreditation students may, with proper qualification, obtain federally insured student loans and grants. Eligible students enrolling in an accredited school may obtain some aid from federal or state agencies.

### **FUNDS AVAILABLE FOR AID**

Glen Dow Academy of Hair Design and Salons is eligible to apply for participation in the following programs administered by the Department of Higher Education: PELL Grants, Direct Loans (formerly Guaranteed Student Loans), FSEOG programs, as well as state level funding by Washington State Achievement Council, Washington State Need Grant, Gear Up, and College Bound.

### **METHODS OF FINANCING**

Part B of Title IV of the Higher Education Act of 1965 created the guaranteed student loan programs. The Higher Education Amendments of 1992 (P.L. 102-325) reauthorized the Act, and renamed the guaranteed student loan programs the Federal Family Education Loan (FDLP) programs. Individual names have been changed to Federal Direct Loans (formerly Guaranteed Student Loans), Federal PLUS loans, and Federal Consolidation Loans. These programs make long-term loans available to students attending institutions of higher education, vocational, technical, business and trade school, and some foreign schools.



Direct Loans are available to undergraduate and graduate students. Formerly, the Federal Supplemental Loans for students (SLS) Program provided loans for graduate or professional students and for independent undergraduates; however, the SLS Program terms and conditions will be available through unsubsidized Direct Loans. PLUS loans are for parents of dependent students. Direct, Federal Insured Student Loans (FISL), PWS loans, Health Education Assistance Loans, and Health Professions Students Loans may be consolidated if the borrower and his or her spouse meet certain other conditions.

*As of July 1, 2010, all student loans will be under the Direct Loan Program. As of September 30, 2010, no more Stafford loans were disbursed by Glen Dow Academy of Hair Design and Salons.*

### **FEDERAL and STATE FINANCIAL ASSISTANCE**

#### **1. PELL GRANTS**

The PELL grant program, formerly known as the Basic Education Opportunity Grant (BEOG), is a program of student financial aid which is authorized by Title IV, Part A, or the Educational Amendments of 1972. This program provides grants for all eligible students to assist them in meeting educational costs. In order for a student to receive a PELL Grant, he/she must have been accepted for enrollment in, or be in good standing at an eligible institution of higher education which includes vocational/technical schools.

All students may receive Pell Grants for up to 12 semesters, measured by percentage of Scheduled Award(s) disbursed. This limitation is not limited to students who received their first Pell Grant on or after July 1, 2008, as was the previous limit of 18 semesters or equivalent.

#### **2. DIRECT LOANS**

To be eligible for Direct Loans, undergraduate students attending a school that participates in the Pell Grant Program must first receive a determination of their eligibility for Pell Grants. Generally a student must be enrolled or accepted for enrollment in a degree or certificate program to receive FSA funds. Interest rates are variable, with a six (6) month grace period after graduation before repayments starts. Repayment deferments are available under certain circumstances if not in a default status. The amount that can be borrowed for dependent or independent students per each loan is dependent upon the course of study.

#### **3. PARENT LOANS FOR UNDERGRADUATE STUDENTS (PLUS)**

Parent Loans for Dependent Students enable students' parents who qualify for financial aid or whose need cannot be met by other financial aid programs to borrow directly from a bank, credit union or savings and loan association. Students and their parents should contact their bank for forms or they are available in the school office. It is necessary to fill out all sections applicable to you before submitting the form to the financial aid office. Information about the approval takes two (2) weeks to four (4) weeks.

#### **4. VETERAN'S ADMINISTRATION BENEFITS**





Glen Dow Academy of Hair Design and Salons is approved by the Workforce Training and Education Coordinating Board's State Approving Agency (WTECB/SAA) to enroll students who are eligible to receive VA benefits. Qualifications must be accomplished by filing the proper forms with the Veteran's Administration. Student enrollment is limited to 85% veteran enrollment per cohort year. If a program has reached the 85% cap, a veteran student may still enroll in the program, but will not be eligible for VA funding. Chapter 35 and 31 students may still enroll even if the 85% has been realized. All fees are nonnegotiable and required.

ASSISTANCE IS ALSO AVAILABLE IN COORDINATION WITH BENEFITS THROUGH PUBLIC ASSISTANCE, AID TO FAMILIES WITH DEPENDENT CHILDREN, DEPARTMENT OF VOCATIONAL REHABILITATION AND OTHER SIMILAR PROGRAMS.

#### **5. WASHINGTON STATE NEED GRANT (WSNG) and College-Bound Scholarship**

The Washington State Need Grant is available to Washington resident students. Eligibility is based on financial need. Additional information is available through the school's Financial Aid Office. To receive state aid you must have completed 100% of the clock hours in a disbursement period to receive funds for that period.

State Need Grant is awarded based off of priority filing of your FAFSA on a first come first serve basis for students currently enrolled as of July 1st. Classes beginning after July 1st will be awarded based on when the class began and when the student's application fee was paid to secure their enrollment. College Bound Scholars are always prioritized for the maximum State Need Grant award they are eligible for, up to 65% MFI and are always awarded their full State Need Grant eligibility prior to the awarding of any remaining state grant eligibility with College Bound Scholarship funds.

If you receive a Washington State Need Grant, there are five conditions with which you must comply. If you have questions or find that you cannot comply with these conditions, please see the Financial Aid Administrator (FAA) at the institution you are attending.

1. You do not owe a repayment for any federal or state grant nor are you in default on a state or federal student loan.
2. You must meet the minimum eligibility requirements of the program.
3. If you drop classes, you may owe a repayment of all or part of the award amount.
4. The offer of this financial assistance is subject to, and conditioned upon, the availability of funds. The Washington Student Achievement Council and the institution through which the grant is awarded reserve the right to withdraw, reduce, or modify the awards due to funding limitations or due to changes in circumstances which affect your eligibility for the program.
5. You must maintain academic progress standards following your institution's policies for state aid programs. You must not pursue a degree in theology or hold a bachelor's degree.

Glen Dow Academy does not and will not provide any commission, bonus, or other incentive payment based directly or indirectly on success in securing enrollment or financial aid to any persons or entities engaged in any student recruiting or admissions activities or in making decisions regarding the award of student financial assistance. You may choose to voluntarily make financial contributions to the Washington Student Achievement Council in recognition of the assistance you received. All voluntary contributions will be used to provide financial assistance to other students. Please contact [financialaid@wsac.wa.gov](mailto:financialaid@wsac.wa.gov) for more information.

CBS eligible students are always prioritized for the maximum SNG award for which they are eligible up to 65% MFI and always receive first priority for any available SNG funding. CBS student prioritization within SNG for maximum SNG awards will not be impacted or reduced by institutional gift equity policies or by institutional SNG-based prioritization policies, such as prioritization by MFI level. Glen Dow Academy ensures that award packages that include State Need Grant funding are subject to the program's 25% self-help rule, where 25% of the student's total cost of attendance must be covered with self-help aid, such as work study, loans, EFC, or scholarships. SNG self-help requirements are waived for College Bound Scholarship students. The SNG self-help requirement may be reduced to 12% for at-home students to recognize the resulting lower costs incurred by these students.

Generally, Glen Dow Academy awards state financial aid in the following order  
(assuming the student meets all eligibility standards for the program in question):

- |    |                                 |
|----|---------------------------------|
| 1. | State Need Grant (SNG)          |
| 2. | Other state grant funds         |
| 3. | College Bound Scholarship (CBS) |

#### **FINANCIAL AID PAPERWORK POLICY**

Students MUST hand in all Financial Aid paperwork on time to the Financial Aid Director or they may be suspended immediately until the paperwork is completed.

#### **STATE GIFT/GRANT AID REPAYMENT POLICY REQUIREMENTS**

State Grant recipients, who withdraw from the institution, are expelled, or otherwise complete zero credits in any given term must repay state grants on a prorated basis. For the purposes of this policy, "Award" is the amount of state grant for which the student was eligible during the enrollment period, after the school made any required adjustments for need and enrollment level. All monies, whether disbursed to the student account or directly to the student, shall be included in the repayment calculation. State Grant Repayment Policy can be found in Chapter III of the catalog on Page 28.

## **SATISFACTORY ACADEMIC PROGRESS (“SAP”) POLICY**

The Satisfactory Academic Progress Policy is consistently applied to all students enrolled at the school in a specific program and scheduled for a particular category of attendance (part-time/full-time). It is printed in the catalog to ensure that all students receive a copy prior to enrollment. This policy complies with the guidelines established by the National Accrediting Commission of Career Arts and Sciences (NACCAS) and the federal regulations established by the United States Department of Education. Students who miss school may have to make up their assignments depending on the scheduled week of study at the instructor's discretion.

### **EVALUATION CHECKPOINTS:**

Students are evaluated for Satisfactory Academic Progress upon reaching the following checkpoints, based upon their scheduled hours. Evaluation must be completed seven (7) school business days following the establish evaluation period.

Course	Evaluation Checkpoints
<b>Cosmetology Course</b> (Academic year: 1008 hours)	504, 1008, 1367, 1725, 2096* - Scheduled hours 13, 13, 9.25, 9.25, 9.5 - Scheduled weeks
<b>Esthetics Course</b> (Academic weeks: 900 hours)	375, 750, 911* - Scheduled hours 12.5, 12.5, 5 - Scheduled weeks
<b>Master Esthetics Course</b> (Academic year: 900 hours)	450, 900, 1050, 1200, 1458* - Scheduled hours 15, 15, 5, 5, 8.5 - Scheduled weeks
<b>Manicuring Course</b> (Academic year: 900 hours)	330, 660, 802* - Scheduled hours 11, 11, 4.75 - Scheduled weeks
<b>Instructor Course</b> (Academic year: 900 hours)	300, 600, 729* - Scheduled hours 7.5, 7.5, 3.25 - Scheduled weeks



*\*These evaluation points are scheduled past the total number of hours in the course. They are scheduled in this way to account for scheduled hours which may not be met, pushing the student's total scheduled hours past the minimum amount required for course completion.*

Evaluations will include both academic (GPA%) and attendance progress (attended vs. scheduled hours), and are used to determine whether the student has met the minimum requirements for satisfactory progress. The minimum requirement for Satisfactory Progress is 70% based on a scale of 0-100. The frequency of evaluations ensures that students have ample opportunity to meet both the attendance and academic progress requirements of at least one evaluation by midpoint in the course. Students are notified of their evaluation results at the time evaluations occur, given a copy of their Satisfactory Academic Progress Evaluation Report, and may also access those evaluation results through standard record release procedure.

### **ATTENDANCE PROGRESS EVALUATION**

In order to be considered maintaining satisfactory academic progress, students are required to attend a minimum of 70% of the hours possible, based on the applicable attendance schedule. Evaluations are conducted at the end of each evaluation period to determine if the student has met the minimum requirements. The attendance percentage is determined by dividing the total hours accrued by the total number of hours scheduled. At the end of each evaluation period, the school will determine if the student has maintained at least 70% cumulative attendance since the beginning of the course which indicates that, given the same attendance rate, the student will graduate within the maximum time frame allowed.

### **MAXIMUM TIME FRAME**

The federal maximum time frame (which does not exceed 143%\* of the course length) allowed for students to complete each course is stated below. Students who are unable to graduate from their program in that program's maximum timeframe, as stated below, will be automatically withdrawn from the program. A student would not be permitted to reenroll in a program on a cash-pay basis after the student has been terminated for exceeding the maximum timeframe.

\*State financial aid programs administered by Washington Student Achievement Counsel (WSAC) have a maximum time frame of 125% of the published program length. If a student who is eligible for these state programs does not graduate within this maximum time frame, they will be able to stay enrolled up to the federal maximum time frame of 143% of course length, but may lose eligibility for these programs.

<b><u>COURSE</u></b>	<b><u>MAXIMUM TIME ALLOWED</u></b>	
	<b><u>WEEKS</u></b>	<b><u>SCHEDULED HOURS</u></b>
<b>Cosmetology (38.75 hrs./wk.) - 1725</b>	<b>63.6 weeks</b>	<b>2466</b>
<b>Esthetics (30 hrs./wk.) - 750</b>	<b>36 weeks</b>	<b>1072</b>
<b>Manicuring (30 hrs./wk.) - 660</b>	<b>31.5</b>	<b>943</b>
<b>Instructor (40hrs/wk.) - 600</b>	<b>21.5 weeks</b>	<b>858</b>
<b>Master Esthetics (30 hrs. /wk.)-1200</b>	<b>56 weeks</b>	<b>1716</b>

### **ACADEMIC PROGRESS EVALUATION**

The qualitative element used to determine academic progress is a reasonable system of grades, as determined by assigned academic learning. Students are assigned academic learning and a minimum number of practical exercises. Academic learning is evaluated after each unit of study. Practical assignments are evaluated as completed and counted toward course completion only when rated as satisfactory or better (the system will reflect completion of the practical assignment as a 100% rating). If the performance does not meet satisfactory requirements, it is not counted and the performance must be repeated.

At least two comprehensive practical skills evaluations will be conducted during the course of study. Practical skills are evaluated according to text procedures and set forth in practical skills evaluation criteria adopted by the school. Students must maintain a written grade average of 70% and pass both a final written and practical exam prior to graduation. Passing grades for final exams are 75% or higher. Students must retake failed or missed tests and incomplete assignments, but retaken tests will not replace the previous grade. If final exams must be retaken, a fee of \$35 will be charged for each retaken final. Numerical grades are considered according to the categories listed on the right.

**93-100%**  
**EXCELLENT**

**85-92%**  
**VERY GOOD**

**70-84%**  
**SATISFACTORY**

**0-69%**  
**UNSATISFACTORY**

### **DETERMINATION OF PROGRESS STATUS**

Glen Dow Academy notifies students of any evaluation that impacts the student's eligibility for financial aid. Students meeting the minimum requirements for academics and attendance at the evaluation point are considered to be making satisfactory academic progress until the next scheduled evaluation. Students will receive a hard-copy of their Satisfactory Academic Progress Determination at the time of each of the evaluations. If it is determined that a student is not maintaining Satisfactory Academic Progress, they will be given a warning on their evaluation.

### **WARNING**

Students who fail to meet minimum requirements for attendance or academic progress are placed on warning and considered to be making satisfactory academic progress during the warning period. The student will be advised in writing on the actions required to attain satisfactory academic progress by the next evaluation. If at the end of the warning period, the student has still not met both the attendance and academic requirements, he/she may be placed on probation and, if applicable, students may be deemed ineligible to receive Title IV funds.

### **PROBATION**

Students who fail to meet minimum requirements for attendance or academic progress after a warning period may be placed on probation if: The student appeals the decision, prevails upon appeal, and it is mathematically possible for that student to meet Satisfactory Progress by the next checkpoint. If it is not possible for the student to meet Satisfactory Progress standards by the next checkpoint, Glen Dow Academy may choose to assign an academic plan for the student which, if followed by the student, will allow them to meet satisfactory progress by a specific point within the maximum timeframe of their course. Any student will be allowed to appeal a satisfactory progress determination, though approval

of an appeal is not guaranteed. Students will be advised in writing of the actions required to attain satisfactory academic progress in the required timeframe. The institution will notify students of any evaluation that impacts the student's eligibility for financial aid.

If a student is placed on probation with an academic plan, their ability to meet the requirements of that plan will be reevaluated at the subsequent checkpoint to ensure that it is still possible for them to meet that plan. Students who are meeting the requirements set forth in their specific academic plans are considered to be making Satisfactory Academic Progress.

If a student has still not met both the attendance and academic requirements for satisfactory academic progress by the end of a probationary period, he/she will be determined as NOT making satisfactory academic progress and will be deemed ineligible to receive Title IV, HEA program funds. A student who has lost their eligibility for Title IV, HEA program funds may regain eligibility after reaching the minimum satisfactory academic progress standards by either the next scheduled checkpoint, or by the end of an academic plan if one has been assigned.

Only students who maintain satisfactory academic progress are eligible to receive Title IV, HEA program funds, unless the student the student is on warning or has prevailed upon appeal of a determination which has resulted in the status of probation.

### **RE-ESTABLISHMENT OF SATISFACTORY ACADEMIC PROGRESS**

Students may re-establish satisfactory academic progress by meeting minimum attendance and academic requirements, or by prevailing upon appeal of their progress determination.

### **INTERRUPTIONS, COURSE INCOMPLETES, WITHDRAWALS**

If enrollment is temporarily interrupted for a Leave of Absence, the student will return to school in the same progress status as prior to the leave of absence. Hours elapsed during a leave of absence will extend the student's contract period and maximum time frame by the same number of days taken on the leave of absence and will not be included in the student's cumulative attendance percentage calculation. Students who withdraw prior to completion of the course and wish to re-enroll will return to the same satisfactory academic progress status as at the time of withdrawal.



### **APPEAL PROCEDURE**

If a student is determined to not be making satisfactory academic progress for two consecutive evaluation periods, the student may appeal the determination within ten calendar days of that determination. Any student may submit an appeal of this nature, for any reasons they decide to include, although approval of appeals is dependent on the discretion of management and is therefore not guaranteed. Reasons for which a student might appeal a negative progress determination could include: death of a relative, an injury or illness of the student, or other special or mitigating circumstances which have prevented the student from being able to meet satisfactory progress standards.

The student must submit their written and signed appeal to the school, including any reasons and documentation that outlines why their unsatisfactory progress determination should be excused at that time. Appeals should indicate the student's plan for meeting SAP standards, or what has changed about the student's situation that will allow them to meet SAP standards by the next evaluation point. Appeal documents will be reviewed by Glen Dow Academy, and a decision will be made and reported to the student within 30 calendar days. The appeal and decision documents will be retained in the student file. If the student prevails upon appeal, the SAP determination will be reversed, and the student's financial aid eligibility will be reinstated if applicable.

### **CREDITABLE HOURS**

Creditable hours are defined as actual time spent in class, working on class projects, practicing services on mannequins, or performing services on clients. Students are expected to record and submit their hours on a monthly basis. Eligibility certification for Washington State License Examination will be determined when required hours of creditable attendance are obtained, and practical requirements have been fulfilled.



## **GRADUATION REQUIREMENTS FOR ALL COURSES**

**In order to be considered graduated from the course and receive a diploma, a student must:** Complete all required hours and training requirements for their course, pass their final exams with a grade of seventy-five percent (75%) or higher, have their hour and requirement records be certified by the Records Office, complete student loan exit counseling if necessary, and complete an in-person Exit Interview. Students will be approved by Glen Dow Academy to take their state examinations for licensure **only after all course requirements are complete, and the student's account with the school is paid in full.**\*

\*Veteran students who are VA beneficiaries will not be prevented from registering for their exams due to a remaining account balance, if that remaining balance is due to a pending payment from VA. Please refer to 'Veterans Benefits Approval Statement' on page 7.



In the event a student fails the school's final examination, portions of the examination failed may be retaken after a required 7-day waiting period. A reexamination fee of \$35.00 for each written or practical exam retake will be charged.

A passing grade for final exams is seventy-five percent (75%). If for **any reason** a student does not attend their scheduled final exam date, a \$35.00 fee will be charged. **If the student fails to obtain a seventy-five percent (75%) on their final written or practical examination, a re-take will be required.**

### **EXIT COUNSELING**

All students are required, by school policy and federal regulations, to attend exit counseling prior to final departure from school, regardless of the reason of departure. At that time, all fees are to be paid in full by credit card, cash, cashier's check, or money order. Until the student account is paid in full, the final school hour sheet and state documents will not be signed, the student will not be referred to the Department of Licensing for a licensing examination, and lien equipment will not be released.

### **EMPLOYMENT ASSISTANCE**

The Glen Dow Academy of Hair Design and Salons maintains employment assistance for its graduates. This includes assistance in getting suitable employment and in planning a beauty salon. Many requests are listed in Glen Dow Academy files of inquiring salon owners. Glen Dow Academy maintains a Job Placement bulletin board and does postings on Facebook. During business classes, students learn how to contact salons and businesses for employment. Calls from salons seeking employees are referred to graduates by staff members when obtained. The school does not guarantee employment.

### **Noncredit and Remedial Courses**

Noncredit and remedial courses do not apply to this institution. Therefore, these items have no effect upon the school's satisfactory academic progress standards.

### **TRANSFER STUDENTS**

Glen Dow Academy may accept a transfer of student hours from other institutions in Washington State. Transfer student hours are defined as both attempted and completed hours for the purpose of determining when the allowable maximum time frame will be exhausted. SAP evaluation periods are based on actual contracted hours at the institution.

1. Glen Dow Academy must receive final verified transcripts from the previous school.
2. The length of time between leaving and re-entry into Glen Dow Academy may not be more than three (3) years.
3. Glen Dow Academy may only take transfer hours from schools licensed in Washington State.
4. All students must start with a new class and receive basic training.
5. Students transferring from another institution in Washington State will be accepted with a mutual agreement between the student and Glen Dow Academy as to the creditable hours accepted according to Academy scale of credit.

Certified training hours expire three years after the last day of attendance. Any hours earned by a student that are more than three years old are considered by the department to be expired, and will not be considered valid towards initial licensure, whether those hours were earned at Glen Dow Academy or another institution in Washington State (WAC 308-20-090).



# **CHAPTER V**

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## **COURSE DESCRIPTIONS & OUTLINES**

<b>Cosmetology</b>	-	<b>Pages 37 - 41</b>
<b>Manicuring</b>	-	<b>Pages 42 - 45</b>
<b>Esthetics</b>	-	<b>Pages 46 - 48</b>
<b>Master Esthetics</b>	-	<b>Pages 49 - 52</b>
<b>Instructor</b>	-	<b>Pages 53 - 56</b>

Our courses are delivered using a variety of instructional methodologies and learning methods, such as: Practical demonstrations, class discussions, “question and answer” format, cooperative learning, problem solving, interactive lecture, individualized instruction, student presentations, labs, and student salon activities.

A state-issued license is required in order to professionally practice Cosmetology, Manicuring, Esthetics, Master Esthetics, or Instruction of the aforementioned subjects in Washington State. Our courses are designed to prepare students for the state examinations which are required to obtain a license in their chosen field of study. In congruence with our mission statement (page 6), it is our goal as an institution to ensure that our graduates have all of the knowledge, tools, and experience required to immediately and successfully begin their desired profession.

During their enrollment, students will gain valuable practical knowledge and experience by performing services under the expert supervision of our licensed instructional staff. Services will be practiced on mannequins as well as live models and clients. Students are encouraged to practice marketing skills which will help them build a foundational clientele for their future careers. We strive to help our students achieve a professional demeanor and confidence in their abilities, as well as counseling them on how to market themselves and engage with the public regularly.

In addition to the theory and practical assessment regarding the services which are performed within the applicable subjects, all courses include training regarding: Safety & sanitation practices, basic first aid response, business practices, and regulations which apply in Washington state.

# **COSMETOLOGY COURSE**

## **DESCRIPTION AND OBJECTIVES**

Our Cosmetology course covers 1600 hours of state-required instruction, as well as 125 hours of additional instruction, for a total of 1725 hours. Students will learn and practice varied techniques on mannequins, models, and customers to gain the speed, accuracy, and diversity of skill that is required as a professional cosmetologist. Students will begin their training on mannequins during the freshman phase of the course, and progress to practical training on live models.



**As outlined by Washington State Law, RCW 18:16, a minimum of 1600 hours are required for licensure. These are divided as follows:**

- ❖ 1400 hours are dedicated to **hair care** training and services.
- ❖ 100 hours are dedicated to **manicuring** training and services.
- ❖ 100 hours are dedicated to **esthetics** training and services.

**Students will acquire knowledge and practical skills in the following subjects:**

- ❖ Theory of the practice of cosmetology including business practices and basic human anatomy and physiology.
- ❖ 100 hours of skills in the application of manicuring and pedicuring services.
- ❖ 100 hours of skills in the in the application of esthetics services.
- ❖ Shampooing including draping, brushing, scalp manipulations, conditioning and rinsing.
- ❖ Scalp and hair analysis
- ❖ Hair cutting and trimming including scissors, razor, thinning shears and clippers.
- ❖ Hair styling including wet, dry and thermal styling, braiding and styling aids.
- ❖ Cutting and trimming of facial hair including beard and mustache design and eyebrow, ear and nose hair trimming.
- ❖ Artificial hair.
- ❖ Permanent waving including sectioning, wrapping, preterm test curl, solution application, processing test curl, neutralizing and removal of chemicals.
- ❖ Chemical relaxing including sectioning, stand test, relaxer application, and removal of chemicals.
- ❖ Hair coloring and bleaching including predisposition test and strand test, and measurement, mixing, application and removal of chemicals.
- ❖ Cleaning and disinfecting of individual work stations, individual equipment and tools and proper use and storage of linens.
- ❖ Diseases and disorders of the scalp, hair, skin and nails.
- ❖ Safety including proper use and storage of chemicals, implements and electrical appliances.
- ❖ First aid as it relates to cosmetology.

# Course Sequence:

## Part 1

(0-304 Hours)

Intro to basics:

- New student Orientation, Introductory theory & basic practical skills, Safety and sanitation, Intro to clinic floor and client consultation

## Part 2

(305-872 Hours)

- Continue progression through Milady Standard textbook to expand knowledge
- Build upon foundational practical skills
- Begin practice on live clients, and build confidence

## Part 3

(873-1297 Hours)

- Hands-on theory classes
- Review all subjects learned. and expand knowledge from part 1 and part 2
- Learn and practice more advanced techniques
- Focus on completing practical requirements

## Part 4:

(1297-1725 Hours)

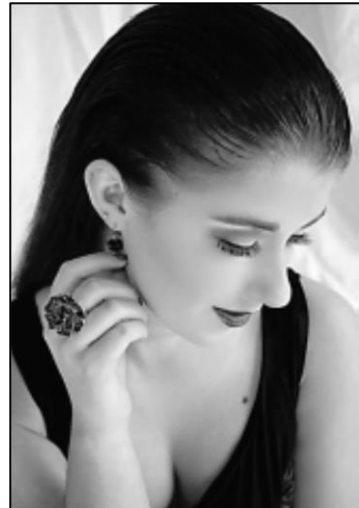
Continue to review and study, fully complete practical requirements, prepare for WA State exams, take final written and practical examinations.

- Review Washington State rules and regulations, as well as business practices
- Employment preparation (resume, portfolio)
- Employer interview techniques

Complete exit interview, graduation, and sign up for WA State Exams.

### Length of Course and Schedule Options:

- Full-time course schedules consist of 7.75 hours a day, from 8:00am to 4:30pm, Monday-Friday for 45 weeks.
- Part-time schedules consist of 6 or 6.5 hours per day, Monday-Thursday or Tuesday-Friday.
  - 6 Hour Days:  
8:00am - 2:45pm, 4 days per week for 72 weeks.
  - 6.5 Hour Days:  
8:00am - 3:15pm, 4 days per week for 67 weeks.



### **COSMETOLOGY CAREER OPPORTUNITIES MAY INCLUDE:**

- Trainer
- Product Supplier
- School Owner/Manager
- Salon Owner/Manager
- Salon Booth Renter
- Manufacturer Representative
- Cosmetologist
- Barber
- Esthetician
- Manicurist
- Professional Competitor

# Cosmetology Course – Breakdown of State Required Hours

SUBJECT:	Theory Hours	Practical Hours	Total hours
<b>Manicuring - 100 HOURS</b>			
Manicuring	8.25	28	36.25
Pedicuring	8.25	40	48.25
Nail Structure, Diseases & Disorders	15.5	0	15.5
<b>Esthetics - 100 HOURS</b>			
Facials	22.5	20	42.5
Temporary Hair Removal	15	2.5	17.5
Skin Structure, Diseases & Disorders	20	0	20
Make up	10	10	20
<b>Hair Care - 1400 HOURS</b>			
Shampooing Procedure	5	0	5
Scalp/Hair Structure, Analysis, and Treatments	15	29	44
Scalp/Hair Diseases & Disorders	10	0	10
Hair Cutting	60	210	270
Anatomy & Physiology	20	0	20
Cut/Trim Facial Hair	10	20	30
Design Principles	20	0	20
Thermal Style	10	105	115
Wet Style	10	145	155
Dry Style	9	120	129
Style Aids	6	0	6
Artificial Hair	5	10	15
Safety, Sanitation & First Aid	21	125	146
Laws and Regulations	5	0	5
Hair Color/Bleach	60	200	260
Permanent Waving	30	75	105
Chemical Relaxing	5	10	15
Business Practices	20	0	20
Bacteriology	10	0	10
Chemistry	10	0	10
Electricity	10	0	10
<b>Grand Total Hours</b>	<b>450.5</b>	<b>1149.5</b>	<b>1600</b>

## Cosmetology Additional Instruction – 125 HOURS

Subject	Total Hours	Resources
Orientation	8	Glen Dow Academy Catalog, Handouts
Reception Desk Training	50	Milady Text
Portfolio	17	GLEN DOW ACADEMY Handouts
Salon Business Management	10	Milady Text
Additional State Exam Preparation	40	Milady Textbook, D.L. Roope Packet
<b>TOTAL ADDITIONAL HOURS</b>	<b>125</b>	

The course exceeds the 1600 hours required by law. An additional 125 hours are included for the purpose of providing extra career preparation, including theory in salon business management, customer service/receptionist training, communication skills, additional time to ensure preparedness for WA State Examinations, insight from professionals in the industry, and an opportunity to develop a portfolio which will showcase their skills for potential employers. These additional hours are interspersed throughout the 1725-hour course.

The additional course content includes the following: Salon development and management, goal-orientated motivation skills, salesmanship, Glen Dow Academy orientation, portfolios, financial literacy, review of applicable Washington State laws, communication skills, marketing, public relations, human relations, receptionist training, Cosmetology math, nutrition, massage, and guest speaker events.



### **Calculation of grades:**

The grading procedure for written and practical testing, regardless of course, is calculated by dividing the number correct by the number possible on each test to reflect a percentage grade ranging from 0 -100. Seventy percent (70%) is considered to be a passing grade with regards to all testing other than Final Exams, which must be passed with a score of seventy-five percent (75%) or better.

The following instructional methods will be utilized in this program: Instructor Lectures, Practical Lab/Hands on Treatments, Discussions Based on Industry Related Topics, Webinars, Live Demonstrations, Clients & Dedicated Model Projects.



## **REQUIRED OPERATIONS - Cosmetology**

As part of our course requirements, you will be required to practice Cosmetology services a minimum number of times from start to finish. These are referred to as "operations". The number of operations required for a category is the minimum number of times that a service in that category must be practically performed before the student graduates. A student's completion of these operations will be verified and certified by their instructor's initials or signature, and are recorded on our monthly record sheets, also referred to as "daysheets". Please refer to the chart below.

<b><u>Service</u></b>	<b><u>Minimum Operations</u></b>
Shampoo	50
Condition	50
Scalp Treatment	20

Blow Dry	50	<b>Wet, Dry, and Thermal Styling</b>
Iron Curl	30	
Flat Iron	30	
Updo	30	
Roller Sets	15	
Fingerwaves	5	
Pin Curls	5	
Braiding	10	

Artificial Hair	10	<b>Haircutting and Extensions</b>
Haircut (Shears)	75	
Haircut (Clipper)	30	
Haircut (Razor)	20	

Patch Test	5	<b>Chemical Services</b>
Strand Test	5	
Hair Color	30	
Bleach/Lightener	5	
Highlights	30	
Balayage / Ombre	30	
Permanent Waving	20	
Specialty Wraps	10	
Chemical Relaxing	5	

Manicures	20	<b>Manicuring</b>
Pedicures	20	

Facials	20	<b>Esthetics</b>
Waxing	15	
Tweezing	10	
Makeup	5	



## **COSMETOLOGY COURSE COST**

**FINANCIAL TERMS AND CONDITIONS:** Tuition charges are assessed by the Academic Year.

First Academic Year of enrollment is 1008 clock hours

Second Academic Year of enrollment is 717 clock hours

### Weekly Hours (By Schedule):

- Full Time – 38.75 hours per week for 45 school weeks
- Part Time – 24 hours per week for 72 school weeks, or 26 hours per week for 67 school weeks

CHARGES:	Application Fee:	\$	<u>100.00</u>
First Academic Year Charges	Tuition:	\$	<u>8,870.40</u>
	Equipment	\$	<u>1,217.00</u>
	Textbook Bundle	\$	<u>242.75</u>
	Uniforms:	\$	<u>259.45</u>
	Taxes:	\$	<u>154.73</u>
	Lab Fee:	\$	<u>116.22</u>
	Other:		
	First Year Total	\$	<u>10,960.55</u>

**\* Equipment and textbook price subject to change.**

Second Academic Year Tuition Charges	\$	<u>6,309.60</u>
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TOTAL CHARGES:	\$	<u>17,270.15</u>
LESS APPLICATION FEE:	\$	<u>100.00</u>
UNPAID BALANCE:	\$	<u>17,170.15</u>

Administrative fee of \$150.00 when student withdraws or is terminated within the enrollment period for which they have been charged.

State Exam Fee (Written Exam) @ Student Expense	\$	<u>180.00</u>
State Exam Fee (Practical Exam) @ Student Expense	\$	<u>114.00</u>
Glen Dow Academy Final Exam Retake Fee (per test)	\$	<u>35.00</u>
State License Fee	\$	<u>30.00</u>

You must purchase your own shoes. NO CANVAS, SLIPPER, OR MOCCASIN-TYPE shoes will be allowed as school uniform shoes. (Closed toe and closed heels).

To ensure space in the class of his/her choice, a \$100.00 application fee is payable in advance to reserve said space. The \$100.00 application fee is non-refundable unless the application is denied by Glen Dow Academy, or the course which the student applied for ceases to be offered prior to instruction beginning. All fees (equipment, books, taxes, etc.) are mandatory for all students.

The balance of equipment costs, uniforms, sales tax, lab fee and tuition must be paid when the student enters the first day. This is considered to be the initial cost of the course. If the student wishes to use Glen Dow Academy's payment plan, a minimum down payment of **\$1990.15** is required at the time the student enrolls.

For full-time enrollments, the remaining tuition balance is paid over a period of ten (10) months – this is completed via monthly payments of **\$1,478.40** per month for the first 6 months, and **\$1,577.40** for the following 4 months.

The following payment methods are accepted for all accounts: Cash, check, money order, Title IV financial aid, loans, and scholarships. In the event that student/purchaser should fail to make any of the payments provided for herein, by the due date thereof, the entire then remaining unpaid declining principal balance shall commence to accrue interest at the rate of 1% per month on the declining unpaid principal balance, or minimum money amount of \$5.00 per month shall be charged, whichever is greater.

Students on Title IV funds are also required to complete total course payment by 1725 hours of schooling. Prior written approval of financial aid can mean that down payment can be waived temporarily. An administrative fee of \$150 may be charged to the students exiting the course prior to completion. Extra-instructional charges for this course: \$8.80 per hour. Absentee time is charged at regular tuition rate as contracted.

# MANICURING COURSE

## DESCRIPTION AND OBJECTIVES

The manicuring course covers the 600 hours of nail care training required by Washington State for licensure, as well as 60 additional hours. Manicuring students obtain a thorough knowledge of artificial nail application, removal, repair, manicuring, pedicuring, nail art, safety, and sterilization procedures.

Classes are held Monday-Friday from 9:00am to 3:45pm, making this a 22-week course on a full-time schedule. Students are provided with 30-minute lunch periods and at least one 15-minute break.

### **Students will acquire knowledge and practical skills in the following subjects:**

- Theory in the practice of manicuring and pedicuring services, business practices and basic human anatomy and physiology.
- Artificial nails including silk, lines, fiberglass, acrylic, gel, powder, extensions and sculpting, preparation, application, finish and removal.
- Cleansing, shaping and polishing of nails of the hands and feet and treatment of cuticles.
- Cleaning and disinfecting of individual work station, individual equipment and tools and proper use and storage of linens.
- Diseases and disorders of the nails of the hands and feet.
- Safety including proper use and storage of chemicals implements and electrical appliances.
- First aid as it relates to manicuring and pedicuring.

### **MANICURING CAREER OPPORTUNITIES MAY INCLUDE:**

- Manicurist
- Platform Artist
- Instructor
- Booth renter
- Manufacturer Representative
- Nail Technician
- Salon Owner/Manager



### **Calculation of grades:**

The grading procedure for written and practical testing, regardless of course, is calculated by dividing the number correct by the number possible on each test to reflect a percentage grade ranging from 0 - 100.. Seventy percent (70%) is considered to be a passing grade with regards to all testing other than Final Exams, which must be passed with a score of seventy-five percent (75%) or better.

## **Manicuring Course Breakdown – 600 STATE REQUIRED HOURS**

<b>SUBJECT</b>	<b>THEORY</b>	<b>PRACTICAL</b>	<b>TOTAL</b>
<b>Manicuring:</b> Anatomy/Physiology, Cleaning and Shaping, Buffing, Treatment of Cuticle	20	70	90
<b>Nail Art:</b> Polishing and Design	14	60	74
<b>Gel Polish</b>	8	40	48
<b>Artificial Nails:</b> Silk, Linen, Fiberglass/Powder, Extensions, Acrylic, Sculpting	20	176	196
<b>Artificial Nail Removal</b>	2	24	26
<b>Pedicuring:</b> Anatomy/Physiology, Cleaning and Shaping, Buffing, Treatment of Cuticle	15	75	90
<b>Sanitation:</b> Station organization and hygiene, storage and disposal of equipment and supplies, disinfecting procedure, methods of sanitation of equipment, laws and regulations	10	40	50
<b>Safety and First Aid:</b> Use of Antiseptic, demonstration and proper use of implements, first aid	6	3	9
<b>Diseases and Disorders</b> (Nails and skin)	5	2	7
<b>Salon Business Management</b>	10	0	10
<b>Grand Total State Required Hours</b>	<b><u>110</u></b>	<b><u>490</u></b>	<b><u>600</u></b>



## **Manicuring Additional Instruction – 60 HOURS**

<b>Subject</b>	<b>Hours</b>
Law/Ethics	5
Orientation	6
Motivation Sales	9
Reception Desk	20
Guest Speakers	3
Exit Interview	1
Financial Aid	2
Resume/Interview	4
Service on Self	10
<b>Total Additional Hours</b>	<b>60</b>

This course exceeds the 600 hours required by law. An additional 60 hours of theory training are included to ensure graduates are fully prepared by providing extra knowledge and skills that will benefit them greatly in starting their careers.

Additional instruction includes salesmanship, goal-oriented motivation skills, resume preparation, job interview coaching, Cosmetology law, communications, salon management, public relations, and more.

## Course Sequence:

<b>Part 1</b> (0-120 Hours) <p>Intro to basics:</p> <ul style="list-style-type: none"> <li>• New student Orientation</li> <li>• Introductory theory &amp; basic practical skills</li> <li>• Safety and sanitation</li> <li>• Intro to clinic floor and client consultation</li> </ul>	<b>Part 2</b> (121-300 Hours) <ul style="list-style-type: none"> <li>• Continue progression through Milady Standard textbook to expand knowledge</li> <li>• Build upon foundational practical skills</li> <li>• Begin practice on live clients, and build confidence</li> </ul>	<b>Part 3</b> (301-480 Hours) <ul style="list-style-type: none"> <li>• Learn and practice advanced manicuring and pedicuring techniques</li> <li>• Continue to practice and refine fundamental skills</li> </ul>	<b>Part 4</b> (480-660 Hours) <ul style="list-style-type: none"> <li>• Revisit subjects as necessary and complete any missing assignments or requirements</li> <li>• Job preparation, draft resume</li> <li>• Prepare for and complete final written and practical testing</li> </ul>
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## REQUIRED OPERATIONS - Manicuring:

As part of our course requirements, you will be required to practice Manicuring services a minimum number of times from start to finish. These are referred to as “operations”.

The number of operations required for a category is the minimum number of times that a service in that category must be practically performed before the student graduates. A student’s completion of these operations will be verified and certified by their instructor’s initials or signature, and are recorded on our monthly record sheets, also referred to as “daysheets”. Please refer to the chart on the right.

The following instructional methods will be utilized in this program: Instructor Lectures, Practical Lab/Hands on Treatments, Discussions Based on Industry Related Topics, Webinars, Live Demonstrations, Clients & Dedicated Model Projects.

Service Category	Min. Operations
Artificial Nails	75
Artificial Nail Removal	10
Fills	10
Backfills	2
Repairs	12
Pedicures	25
Nail Art	20
Gel Polish	40
Manicures	40



## MANICURING COURSE COST

### FINANCIAL TERMS AND CONDITIONS:

Academic Period of Enrollment is 660 hours

#### Weekly Hours (By Schedule):

- Full Time - 30 hours per week for 22 school weeks
- Part Time - 24 hours per week for 28 school weeks

CHARGES:	Application Fee:	\$ 100.00
	Tuition:	\$ 6,897.00
	Equipment	\$ 1,474.65
	Textbook bundle	\$ 271.00
	Uniforms:	\$ 259.45
	Taxes:	\$ 180.45
	Lab Fee:	\$ 216.21
	Other:	

\* Equipment and textbook price subject to change.

TOTAL CHARGES:	\$ 9,398.76
LESS APPLICATION FEE:	\$ 100.00
UNPAID BALANCE:	\$ 9,298.76
Administrative fee of \$150.00 when student withdraws or is terminated within the enrollment period for which they have been charged.	
State Exam Fee (Practical Exam) @ Student expense.	\$ 114.00
State Exam Fee (Written Exam) @ Student expense	\$ 180.00
Glen Dow Academy Final Exam Retake Fee	\$ 35.00

You must purchase your own shoes. NO CANVAS, SLIPPER, OR MOCCASIN-TYPE shoes will be allowed as school uniform shoes. (Closed toe and closed heels).

To ensure space in the class of his/her choice, a \$100.00 application fee is payable in advance to reserve said space. The \$100.00 application fee is non-refundable unless the application is denied by Glen Dow Academy, or the course which the student applied for ceases to be offered prior to instruction beginning.

The balance of equipment costs, uniforms, sales tax, lab fee and tuition must be paid when the student enters the first day. This is considered to be the initial cost of the course. If the student wishes to use Glen Dow Academy's payment plan, a minimum down payment of **\$2,401.76** is required at the time the student enrolls. For full-time enrollments, the balance is paid over a period of four (4) months at **\$1,724.25** per month.

Students on Title IV funds are also required to complete total course payment by 660 hours of schooling. Prior written approval of financial aid can mean that down payment can be waived temporarily. An administrative fee of \$150 may be charged to students who exit the course prior to completion.

Extra-instructional charges for this course: \$10.45 per hour (\$62.70 per day). Absentee time will be charged at regular tuition rates.

The following payment methods are accepted for all accounts: Cash, check, money order, Title IV financial aid, loans, and scholarships. In the event that student/purchaser should fail to make any of the payments provided for herein, by the due date thereof, the entire then remaining unpaid declining principal balance shall commence to accrue interest at the rate of 1% per month on the declining unpaid principal balance, or minimum money amount of \$5.00 per month shall be charged, whichever is greater. All fees (equipment, books, taxes, etc.) are mandatory for all students.



# ESTHETICS COURSE

## DESCRIPTION AND OBJECTIVES

Our Esthetics course covers 750 hours of skin care training required by Washington State for licensure.

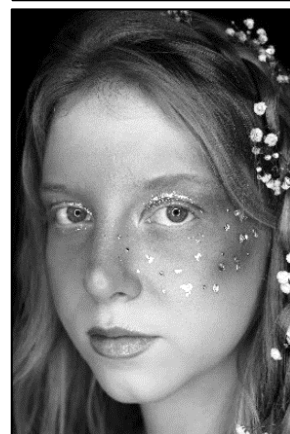
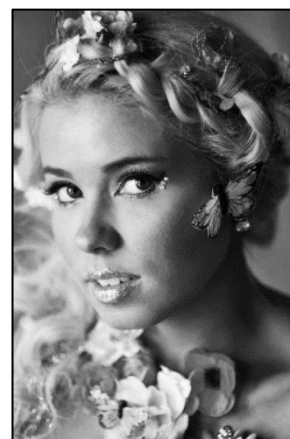
Esthetics classes are held Monday-Friday, from 8:50am to 3:45pm. On a full-time schedule, this is a 25-week course at 30 hours possible per week.

### Subject matter includes:

- ❖ Theory in the practice of esthetics services, business practices and basic human anatomy and physiology.
- ❖ Care of the skin compresses, massage, facials, wraps, masks, exfoliation, use of electrical or mechanical appliances or chemical compounds.
- ❖ Temporary removal of superfluous hair of the skin by means including tweezing, waxing, tape, chemicals, lotions, creams, sugaring, threading, mechanical or electrical apparatus and appliances.
- ❖ Cleaning and disinfecting of individual work stations, individual equipment and tools and proper use and storage of lines.
- ❖ Diseases and disorders of the skin.
- ❖ Safety including proper use and storage of chemicals, implements and electrical appliances.
- ❖ First aid as it relates to esthetics.

### Esthetics Course Breakdown – 750 REQUIRED HOURS

Subject	Hours Required
Theory of Esthetics and Care of the Skin	290
Temporary Hair Removal	60
Facials	80
Exfoliation	30
Electricity / Light Therapy	20
Make Up	5
Body Treatments	20
Brows & Lashes	15
Nanoneedling	10
Disinfection & Sanitation	125
First Aid / Safety	35
Diseases and Disorders of the Skin	10
Business Practices	50
<b>Total Hours:</b>	<b>750</b>



### Calculation of grades:

The grading procedure for all written and practical testing is calculated by dividing the number correct by the number possible on each test to reflect a percentage grade ranging from 0 - 100. Seventy percent (70%) is considered to be a passing grade with regards to all testing other than Final Exams, which must be passed with a score of seventy-five percent (75%) or better.

## REQUIRED OPERATIONS – Esthetics

As part of our course requirements, you will be required to practice Esthetics services a minimum number of times from start to finish. These are referred to as “operations”. The number of operations required for a category is the minimum number of times that a service in that category must be practically performed before the student graduates. A student’s completion of these operations will be verified and certified by their instructor’s initials or signature, and are recorded on our monthly record sheets, also referred to as “daysheets”. Please refer to the chart below.

The Following instructional methods will be utilized in this program: Instructor Lectures, Practical Lab/Hands on Treatments, Discussions Based on Industry Related Topics, Webinars, Live Demonstrations, Clients & Dedicated Model Projects.

Service	Minimum Operations	
Sugar	15	Hair Removal
Hard wax	15	
Soft Wax	15	
Dermaplane	15	
Threading	1	

Enzyme	15	Exfoliation
Light Chemical Peel	15	
Manual Exfoliation	15	
Machine Exfoliation	15	

Tint	5	Brows and Lashes
Perm	5	
Artificial	6	

Spray Tan	5	Body Treatments
Back Treatments	8	
Arm/Leg Treatments	3	

Microcurrent	5	Electricity / Light Therapy
Galvanic	1	
Ultrasound	5	
High Frequency	5	
LED	5	

Facials	75
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Makeup Applications	5
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Nanoneedle	8
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## Course Sequence:

### Part 1 (0-270 Hours)

#### Intro to basics:

- New student Orientation
- Introductory theory & basic practical skills
- Safety and sanitation
- Intro to clinic floor and client consultation
- Complete assessment of basic knowledge and skills

### Part 2 (271-650 Hours)

- Continue progression through Milady Standard textbook to expand knowledge
- Build upon foundational practical skills
- Continue practice on live clients, and build confidence

### Part 3 (651-750 Hours)

- Written and practical examination preparation, including:
  - Procedure Q&A
  - Review of necessary supplies
  - Proper packing of kits
  - Final reviews of subjects
- Final examinations at Glen Dow Academy
- Course completion procedures

## ESTHETICS CAREER OPPORTUNITIES MAY INCLUDE:

- Facial Expert
- Platform Artist
- Instructor
- Booth renter
- Manufacturer Representative
- Demonstrator
- Salon Owner

## ESTHETICS COURSE COST

### FINANCIAL TERMS AND CONDITIONS:

Academic Period of Enrollment is 750 hours

#### Weekly Hours (By Schedule):

- Full Time - 30 hours per week for 25 school weeks
- Part Time - 24 hours per week for 32 school weeks

CHARGES:	Application Fee:	\$	<u>100.00</u>
	Tuition:	\$	<u>7,740.00</u>
	Equipment	\$	<u>1,222.16*</u>
	Textbook bundle	\$	<u>310.99</u>
	Uniforms:	\$	<u>226.45</u>
	Taxes:	\$	<u>158.36</u>
	Lab Fee:	\$	<u>141.22</u>
	Other:		

\* Equipment and textbook price subject to change.

TOTAL CHARGES:	\$	<u>9,899.18</u>
LESS APPLICATION FEE:	\$	<u>100.00</u>
UNPAID BALANCE:	\$	<u>9,799.18</u>
Administrative fee of \$150.00 when student withdraws or is terminated within the enrollment period for which they have been charged.		
State Exam Fee (Written Exam) @ Student expense.	\$	<u>180.00</u>
State Exam Fee (Practical Exam) @ Student expense.	\$	<u>114.00</u>
Glen Dow Academy Final Exam Retake Fee	\$	<u>35.00</u>

To ensure space in the class of his/her choice, a \$100.00 application fee is payable in advance to reserve said space. The \$100.00 application fee is non-refundable unless the application is denied by Glen Dow Academy, or the course which the student applied for ceases to be offered prior to instruction beginning.

The balance of equipment costs, uniforms, sales tax, lab fee and tuition must be paid when the student enters the first day. This is considered to be the initial cost of the course. If the student wishes to use Glen Dow Academy's payment plan, a minimum down payment of **\$2,059.18** is required at the time the student enrolls. For full-time enrollments, the balance is paid over a period of four (4) months at **\$1,935.00** per month.

Students on Title IV funds are also required to complete total course payment by 750 hours of schooling. Prior written approval of financial aid may allow down payment to be waived temporarily.

An administrative fee of \$150 may be charged to the students exiting the course prior to completion.

Extra-instructional charges for this course: \$10.32 per hour (\$61.92 per day). Absentee time will be charged at regular tuition rates.

All fees (equipment, books, taxes, etc.) are mandatory for all students.

The following payment methods are accepted for all accounts: Cash, check, money order, Title IV financial aid, loans, and scholarships. In the event that student/purchaser should fail to make any of the payments provided for herein, by the due date thereof, the entire then remaining unpaid declining principal balance shall commence to accrue interest at the rate of 1% per month on the declining unpaid principal balance, or minimum money amount of \$5.00 per month shall be charged, whichever is greater.

# MASTER ESTHETICS COURSE

## DESCRIPTION AND OBJECTIVES

Our Master Esthetics course covers the 1200 hours of training required by Washington State for licensure, which includes the 750 hours of training required for Esthetics, as well as 450 hours dedicated to more advanced subjects which are not included in the Esthetics course. Students shall train using a combination of mannequin and live client training.

### ***750 Hours of foundational Esthetics training includes:***

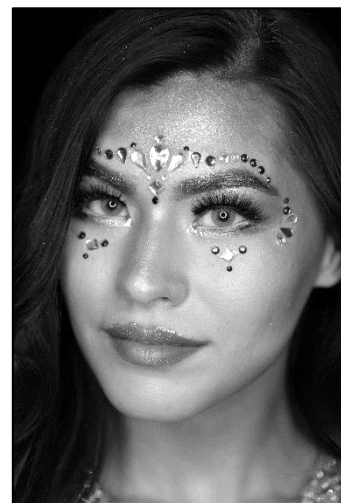
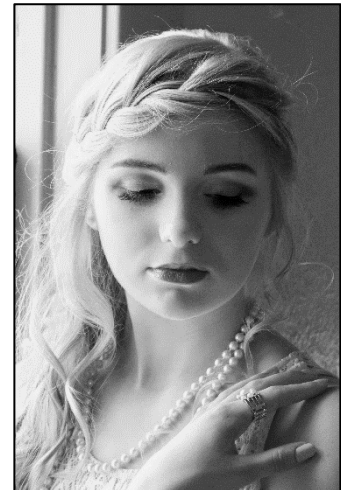
- Theory in the practice of Esthetics services, business practices, basic anatomy and physiology, diseases and disorders of the skin
- Care of the skin using compresses, massage, facials, wraps, masks, exfoliation, use of electrical or mechanical appliances, or chemical compounds
- Temporary removal of superfluous hair of the skin, by means including tweezing, waxing, tape, chemicals, lotions, creams, sugaring, threading, mechanical or electrical appliances
- Cleaning and disinfecting of individual workstations, individual equipment and tools, and proper use and storage of lines
- Safety & sanitation including proper use and storage of chemicals, implements, and electrical appliances
- First aid as it relates to esthetics practices

### ***450 Hours of Advanced Esthetics training includes:***

- Theory in the practice of Master Esthetics, including lasers, light frequency, radio frequency, ultrasound, and plasma practices
- Medium-depth chemical peels
- Advanced client assessment, documentation, and indications/contraindications
- Pre-treatment and post-treatment procedures
- Lymphatic drainage and advanced facial massage
- Advanced diseases and disorders of the skin
- Advanced theories; alternative, touch, and spa body treatments

## MASTER ESTHETICS CAREER OPPORTUNITIES MAY INCLUDE:

- Skin Care Specialist
- Laser Hair Removal Technician
- Dermatologist Assistant
- Salon and Spa Manager/ Owner
- Manufacturer/Sales Representative
- Beauty Columnist/Editor/Journalist
- Brow /Skin bar Specialist



## **1200 Master Esthetics Hours – Breakdown by Subject**

<b>Subject</b>	<b>Hours Required</b>
Theory of Esthetics and Advanced Esthetics	420
Temporary Hair Removal	90
Facials	135
Exfoliation	60
Electricity / Light Therapy	40
Make Up	5
Body Treatments	40
Brows & Lashes	30
Microneedling	20
Advanced Massage	40
Disinfection & Sanitation	200
First Aid / Safety	35
Diseases and Disorders of the Skin	10
Advanced Diseases and Disorders	20
Business Practices	55
<b>Total Hours</b>	<b>1200</b>

The following instructional methods will be utilized in this program: Instructor Lectures, Practical Lab/Hands on Treatments, Discussions Based on Industry Related Topics, Webinars, Live Demonstrations, Clients & Dedicated Model Projects.



### **Course Sequence:**

#### **Part 1**

(0-270 Hours)

Intro to basics:

- New student Orientation, Introductory theory & basic practical skills, Safety and sanitation, Intro to clinic floor and client consultation

#### **Part 2**

(271-500 Hours)

- Continue progression through Milady Standard textbook to expand knowledge
- Build upon foundational practical skills
- Continue practice on live clients, and build confidence in standard esthetics practices and procedures

#### **Part 3**

(501-1050 Hours)

- Learn and practice more advanced techniques, expanding upon knowledge from part 1 and part 2
- Focus on completing practical requirements and refining practical skills

#### **Part 4:**

(1051-1200 Hours)

Written and practical examination preparation, including:

- Procedure Q&A
- Review of necessary supplies
- Proper packing of kits
- Final reviews of subjects

Final examinations at Glen Dow Academy

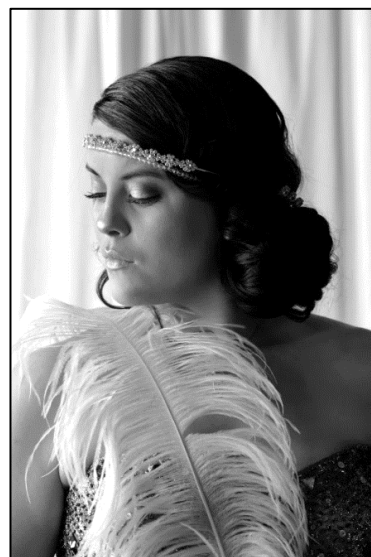
Course completion procedures



# REQUIRED OPERATIONS – Master Esthetics

As part of our course requirements, you will be required to practice Esthetics & Master Esthetics services a minimum number of times from start to finish. These are referred to as “operations”. The number of operations required for a category is the minimum number of times that a service in that category must be practically performed before the student graduates. A student’s completion of these operations will be verified and certified by their instructor’s initials or signature, and are recorded on our monthly record sheets, also referred to as “daysheets”. Please refer to the chart below.

<u>Service</u>	<u>Minimum Operations</u>	
Sugar	20	<b>Hair Removal</b>
Hard wax	20	
Soft Wax	20	
Dermaplane	20	
Threading	1	
Enzyme	15	<b>Exfoliation</b>
Light Chemical Peel	15	
Manual Exfoliation	15	
Machine Exfoliation	15	
Tint	7	<b>Brows and Lashes</b>
Perm	7	
Artificial	15	
Spray Tan	5	<b>Body Treatments</b>
Back Treatments	10	
Arm/Leg Treatments	5	
Microcurrent	10	<b>Electricity / Light Therapy</b>
Galvanic	2	
Ultrasound	10	
High Frequency	10	
LED	10	
Lymphatic Drainage	10	<b>Advanced Massage</b>
Hot Stone	10	
Cold Stone	10	
Guasha/Roller	10	
<b>Facials</b>	90	
<b>Makeup Applications</b>	10	
<b>Microneedle</b>	15	



## Calculation of grades:

The grading procedure for all written and practical testing is calculated by dividing the number correct by the number possible on each test to reflect a percentage grade ranging from 0 -100. Seventy percent (70%) is considered to be a passing grade with regards to all testing other than Final Exams, which must be passed with a score of seventy-five percent (75%) or better.

## MASTER ESTHETICS COURSE COST

### FINANCIAL TERMS AND CONDITIONS:

First Academic Year of enrollment is 900 clock hours

Second Academic Year of enrollment is 300 clock hours

### Weekly Hours (By Schedule):

- Full Time – 30 hours per week for 40 school weeks
- Part Time – 24 hours per week for 50 school weeks

CHARGES: Application Fee:	\$ 100.00
Tuition:	\$ 11,412.00
Equipment	\$ 1,506.88
Textbook bundle	\$ 595.65
Uniforms:	\$ 226.45
Taxes:	\$ 209.61
Lab Fee:	\$ 341.22
Other:	
First Year Total:	\$ 14,391.81

**\* Equipment and textbook price subject to change.**

Second Academic Year Tuition Charges	\$ 3,804.00
TOTAL CHARGES:	\$ 18,195.81
LESS APPLICATION FEE:	\$ 100.00
UNPAID BALANCE:	\$ 18,095.81
Administrative fee of \$150.00 when student withdraws or is terminated within the enrollment period for which they have been charged.	
State Exam Fee (Written Exam) @ Student expense.	\$ 270.00
State Exam Fee (Practical Exam) @ Student expense	\$ 228.00
Glen Dow Academy Final Exam Retake Fee	\$ 35.00
State License Fee	\$ 30.00

To ensure space in the class of his/her choice, a \$100.00 application fee is payable in advance to reserve said space. The \$100.00 application fee is non-refundable unless the application is denied by Glen Dow Academy, or the course which the student applied for ceases to be offered prior to instruction beginning.

The balance of equipment costs, uniforms, sales tax, lab fee and tuition must be paid when the student enters the first day. This is considered to be the initial cost of the course. If the student wishes to use Glen Dow Academy's payment plan, a minimum down payment of **\$2,879.81** is required at the time the student enrolls. For full-time enrollments, the balance is paid over a period of eight (8) months at **\$1,902.00** per month.

All fees (equipment, books, taxes, etc.) are mandatory for all students.

Students on Title IV funds are also required to complete total course payment by 1200 hours of schooling. Prior written approval of financial aid may allow down payment to be waived temporarily.

An administrative fee of \$150 may be charged to the students exiting the course prior to completion.

Extra-instructional charges for this course: \$12.68 per hour (\$76.08 per day). Absentee time will be charged at regular tuition rates.

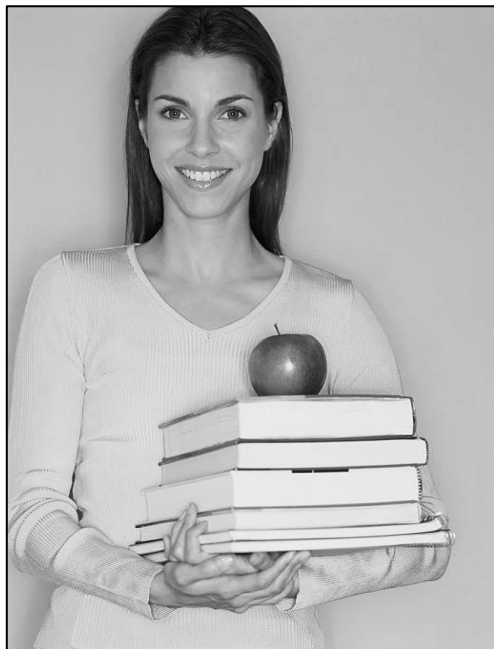
The following payment methods are accepted for all accounts: Cash, check, money order, Title IV financial aid, loans, and scholarships. In the event that student/purchaser should fail to make any of the payments provided for herein, by the due date thereof, the entire then remaining unpaid declining principal balance shall commence to accrue interest at the rate of 1% per month on the declining unpaid principal balance, or minimum money amount of \$5.00 per month shall be charged, whichever is greater.

# **INSTRUCTOR COURSE**

## **DESCRIPTION AND OBJECTIVES**

The Instructor course covers 600 hours of instruction. Students acquire a thorough knowledge of teaching techniques, principles, evaluation methods, and aspects of school operation. Counseling is given on the student's progress and development of instructional skills.

**This course includes no less than 500 hours of classroom and course development and clinic supervision which includes the following:**



- Preparation for classroom activities including, but not limited to: Choice of teaching methods, classroom setup, topic/subject matter, written lesson planning, student assignments, materials & supplies, and record keeping.
- Presentation of information including, but not limited to: Lectures, demonstrations, question and answer format, project methods, and discussions.
- Application of practice including, but not limited to: Clinic supervision, classroom management, and client relations.
- Evaluation by the instructor trainee of students' understanding and performance, including but not limited to: Written assessment, practical assessment, and communication skills.

An additional 100 hours not required by Washington State are also included in this course. These additional hours are used to provide training in salon organization and management, use of audio-visual materials, philosophy of vocational education, individual instruction techniques.

Cadet instructors must be **currently** licensed in the subject/s they will be teaching upon completion of their course (e.g. a cosmetology license is required to teach cosmetology). After a personal interview by the Curriculum Coordinator, the applicant's credentials are verified, and they will be accepted into the Instructor course at the next available date. By completing this course and passing the WA State Licensing Examinations, you will become a licensed Instructor in Washington State. However, you must also maintain active licenses for any curricula you plan to teach.

### **Hours and schedule options:**

Cadet Instructors are required to begin their daily hours at 8:00 AM for each day they are scheduled.

Full-time schedule options include:

- Six (6) hours per day for twenty (20) weeks
- Six and a half (6.5) hours a day for eighteen and a half (18.5) weeks, or
- Eight (8) hours a day for fifteen (15) weeks.

### **Calculation of grades:**

The grading procedure for all written and practical testing is calculated by dividing the number correct by the number possible on each test to reflect a percentage grade ranging from 0 - 100. Seventy percent (70%) is considered to be a passing grade with regards to all testing other than Final Exams, which must be passed with a score of seventy-five percent (75%) or better.

Part-time students will attend 6 hours per day and 24 hours per week for 25 weeks. The course employs a variety of instructional methodologies such as demonstrations, discussions, questions, and interactive lecture, individualized instruction, student and classroom presentations, labs and student salon activities.

## **Instructor Course – Breakdown of Hours by Subject**

<b>SUBJECT</b>	<b>REQUIRED HOURS</b>
Lesson Plan Development	150
Handout and Procedure Development	20
Observation and Discussion	125
Preparation of Classroom Activities	50
Presentation of Information	75
Teaching Techniques and Principles	25
Application of Practices	20
Evaluation of Methods	15
Aspects of School Operations	20
Additional Hours: Professionalism, resume development, interview preparation, and job search skills	100
<b>GRAND TOTAL HOURS:</b>	<b>600</b>

The following instructional methods will be utilized in this program: Instructor Lectures, Practical Lab/Hands on Treatments, Discussions Based on Industry Related Topics, Webinars, Live Demonstrations, Clients & Dedicated Model Projects.

### **Course Sequence:**

#### **Part 1**

(0-160 Hours)

Intro to basics:

- Lesson plan, handout, and procedure development
- Classroom observation
- Classroom preparation
- Discussions

#### **Part 2**

(161-480 Hours)

- Presentations:  
Lecture and demonstrations
- Teaching methodology and techniques
- Methods of evaluation
- Clinic floor management
- Classroom management
- Discussions

#### **Part 3**

(481-600 Hours)

- Written and practical examination preparation, including:
  - Procedure Q&A
  - Review of necessary supplies
  - Kit packing
  - Final reviews and practice of subjects
- Final examinations at Glen Dow Academy
- Course completion procedures

## **INSTRUCTOR COURSE COST**

### **FINANCIAL TERMS AND CONDITIONS:**

Academic Period of Enrollment is 600 hours

#### **Weekly Hours (By Schedule):**

- Full Time – 40 hours per week for 15 school weeks
- Full Time – 32.5 hours per week for 18.5 school weeks
- Full Time – 30 hours per week for 20 school weeks
- Part Time – 24 hours per week for 25 school weeks

CHARGES:	Application Fee:	\$ 100.00
	Tuition:	\$ 3,960.00
	Equipment	\$ 100.00*
	Textbook Bundle	\$ 263.50
	Uniforms:	\$ 75.00
	Taxes:	\$ 39.47
	Lab Fee:	\$ 100.00
	Other:	

**\* Equipment and textbook price subject to change.**

TOTAL CHARGES:	\$ 4,637.97
LESS APPLICATION FEE:	\$ 100.00
UNPAID BALANCE:	\$ 4,537.97
Administrative fee of \$150.00 when student withdraws or is terminated within the enrollment period for which they have been charged.	
State Exam fee (Written Exam) @ Student Expense	\$ 180.00
State Exam fee (Practical Exam) @ Student Expense	\$ 114.00
Glen Dow Academy Final Exam Retake Fee	\$ 35.00

You must purchase your own shoes. Black professional shoes ONLY. NO CANVAS, SLIPPER, OR MOCCASIN-TYPE shoes will be allowed as school uniform shoes. (Closed toe and closed heels).

To ensure space in the class of his/her choice, a \$100.00 application fee is payable in advance to reserve said space. The \$100.00 application fee is non-refundable unless the student's application is denied by Glen Dow Academy, or the course which the student applied for ceases to be offered prior to instruction beginning.

The balance of equipment costs, uniforms, sales tax, lab fee and tuition must be paid when the student enters the first day. This is considered to be the initial cost of the course. If the student wishes to use Glen Dow Academy's payment plan, a minimum down payment of **\$577.97** is required at the time the student enrolls. The balance is paid over a period of four (4) months. The payment will be **\$990.00** per month. Interest will be charged on all past due accounts at one percent (1%) per month. First month's payment is due on the first day of school.

All fees (equipment, books, taxes, etc.) are mandatory for all students. Prior written approval of financial aid can mean that down payment can be waived temporarily. An administrative fee of \$150 may be charged to students exiting the course prior to completion. Extra-instructional charges for this course: \$6.60 per hour. Absentee time will be charged at regular tuition rates.

The following payment methods are accepted for all accounts: Cash, check, money order, Title IV financial aid, loans, and scholarships. In the event that student/purchaser should fail to make any of the payments provided for herein, by the due date thereof, the entire then remaining unpaid declining principal balance shall commence to accrue interest at the rate of 1% per month on the declining unpaid principal balance, or minimum money amount of \$5.00 per month shall be charged, whichever is greater.



## **Instructor Career Opportunities**

Advanced or Specialized Instruction

Cosmetology Instructor

Manicuring Instructor

Esthetics Instructor

Platform Artist

School Manager

School Owner



# CHAPTER VI

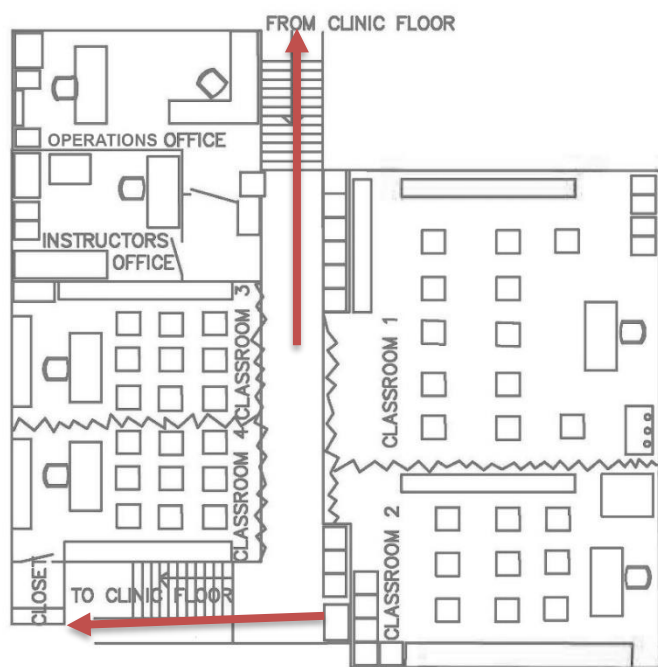
## EMERGENCY RESPONSE and EVACUATION PROCEDURE

The following procedure will be used to notify students and staff of a dangerous situation on the school campus. All instructors and staff have access to the school's general paging system, and in the case of an emergency will make a school wide announcement that we are experiencing a **CODE 9 or CODE 10**. **CODE 9** means the school is officially in lockdown, and lockdown procedures should commence immediately. **CODE 10** means that the school must be evacuated, and standard fire escape procedures should be followed. Possible emergency exit routes are mapped using red arrows on the floor plans in the following pages.

- The instructors will make sure all students follow instructions.
- Any instructor/administrative staff can initiate the alert.
- The Administrative Staff or other person in authority will notify the police if necessary, who will notify the neighboring community of any impending danger.

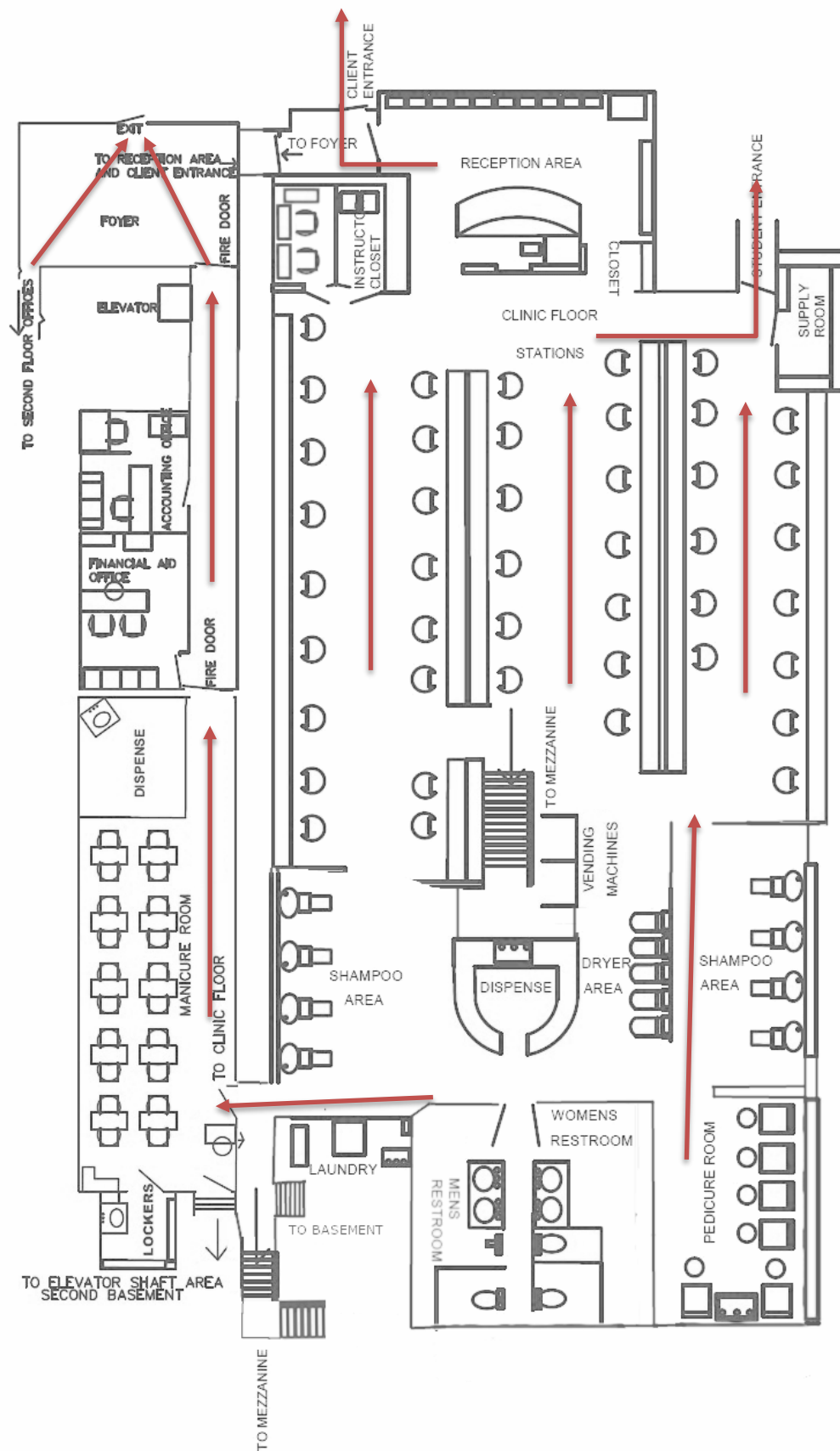
### TIMELY WARNING

The Administrative Staff or person in authority will be responsible for sending out a timely warning by email or text to the campus community, regarding any health or safety situations.

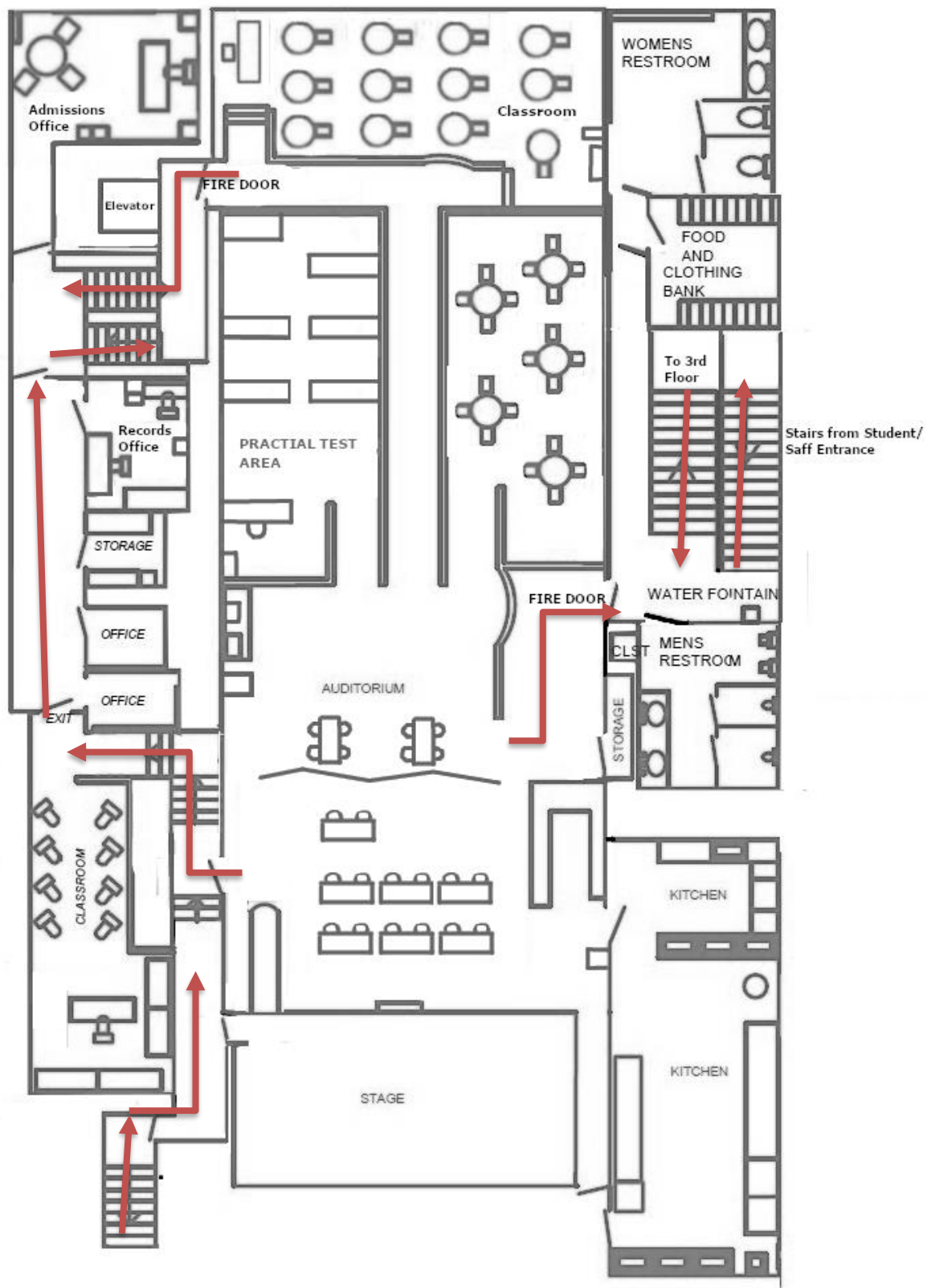


First Floor: Mezzanine Area

N ↑

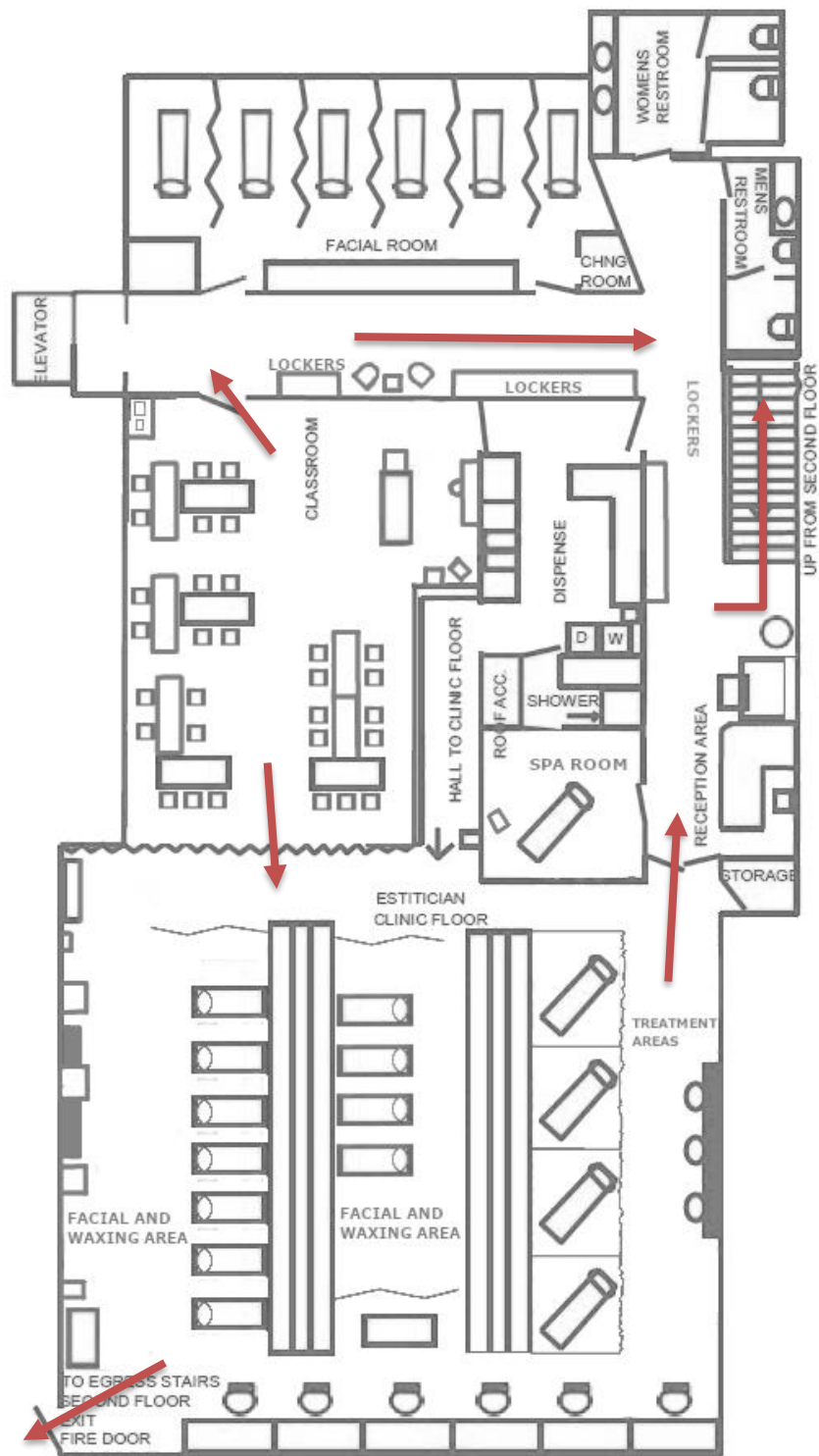


First Floor: Reception, Clinic Floor, Manicuring and Pedicuring Rooms, Admin Offices N ↑



Second Floor: Admin Offices, Auditorium, Kitchen, Additional Classrooms

N ↑



### Third Floor: Esthetics Clinic Floor, Classrooms, Spa/Facial Areas

N ↑

This School is licensed under chapter 18.16 RCW. Inquiries, concerns, or complaints regarding this school can be made to the Department of Licensing:

PO Box 9026, Olympia, WA 98507-9026, [plssunit@dol.wa.gov](mailto:plssunit@dol.wa.gov), or call (360) 664-6626.

Student complaints may also be submitted via the Washington State Student Complaint Portal at the following web address:  
<https://www.studentcomplaints.wa.gov/hc/en-us>